



DTIC FILE COPY

12 P06

AD-A220 648 Department of Defense
PRIME CONTRACT AWARDS
by
REGION AND STATE

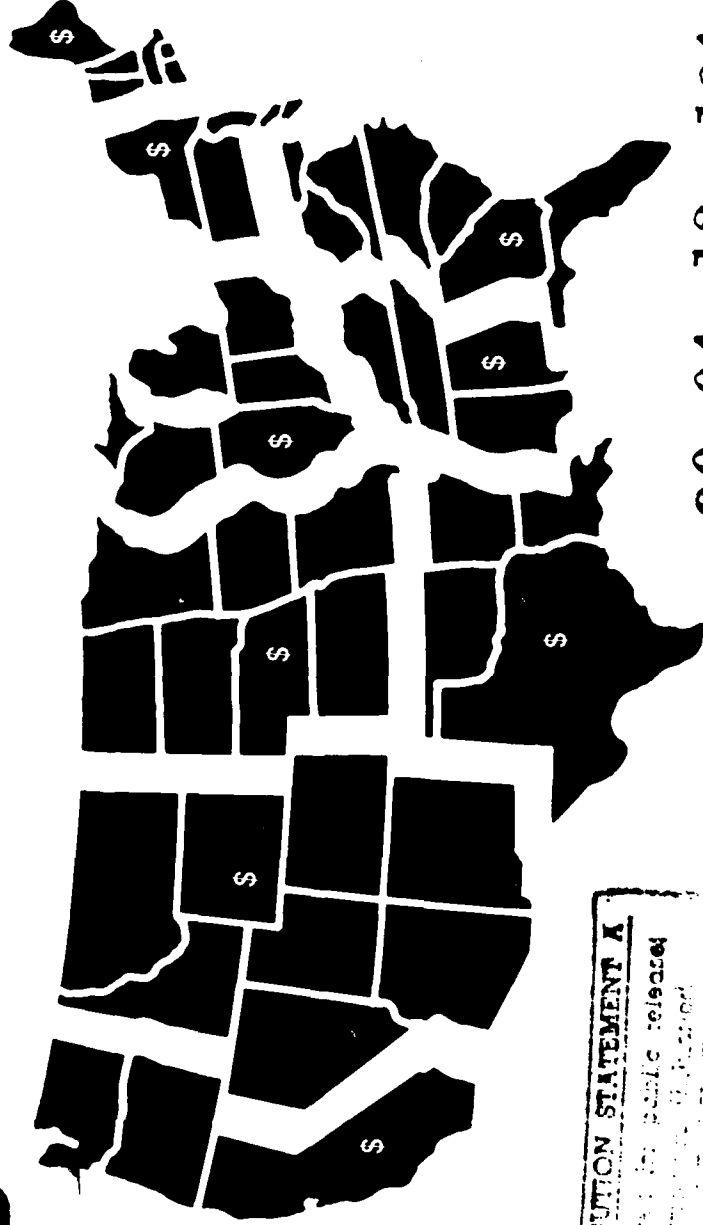
Fiscal Years 1989, 1988, 1987

DTIC

STATE D

APR 16 1990

S D



DISTRIBUTION STATEMENT A
Approved for public release
Distribution unlimited

90 04 13 184

PRIME CONTRACT AWARDS BY REGION AND STATE

Fiscal Years 1989, 1988, and 1987

Department of Defense
Washington Headquarters Services
Directorate for Information
Operations and Reports

Accession For	
NTIS CRA&I	<input checked="" type="checkbox"/>
DTIC TAB	<input type="checkbox"/>
Unannounced	<input type="checkbox"/>
Justification	
By	
Distribution	
Availability Codes	
Dist	Avail and/or Special
A-1	

For sale by the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20480

DTIC and NTIS identification number for this publication is DIOR/P06-89



FOREWORD

Prime Contract Awards by Region and State is published annually. This issue provides information on the geographical distribution of Department of Defense prime contract awards over \$25,000 for Fiscal Years (FY) 1989, 1988, and 1987 by the United States region and state.

This information is detailed in ten tables and three figures showing:

1. The net value and percent distribution of awards, by region and state, for FY 1989, 1988, and 1987;
2. The net value and percent distribution of awards within the seven major hard goods programs, by region, for FY 1989, 1988, and 1987;
3. The net value and percent distribution of awards in the 25 major procurement programs for each state for FY 1989, 1988, and 1987; and
4. Data on research, development, test, and evaluation (RDT&E) awards by region and state according to the type of contractor for FY 1989, 1988, and 1987.

TABLE OF CONTENTS

	PAGE
INTRODUCTION	1
PART I - Distribution of Prime Contract Awards Over \$25,000 by Region and State	3
PART II - Distribution of Prime Contract Awards Over \$25,000 for Major Hard Goods	9
PART III - Distribution of Prime Contract Awards Over \$25,000 by State	15
PART IV - Distribution of Prime Contract Awards Over \$25,000 for Research, Development, Test, and Evaluation	71

LIST OF TABLES

	PAGE
I-1 Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000, by Region and State: FY 1989, 1988, and 1987	6
II-1 Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000 for Major Hard Goods, by Region: FY 1989, 1988, and 1987	12
II-2 Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000, by Hard Goods Program: FY 1989, 1988, and 1987	14
III-1 Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000 for the 25 Major Procurement Programs, by State: FY 1989, 1988, and 1987	17
III-2 Percent Distribution of DoD Prime Contract Awards Over \$25,000 for the Top Five States in Each of the 25 Major Procurement Programs: FY 1989	69
IV-1 Distribution of Prime Contract Awards Over \$25,000 for Research, Development, Test, and Evaluation According to Type of Contractor: FY 1989, 1988, and 1987	72
IV-2 Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000 for RDT&E, by Region: FY 1989 and 1988	73
IV-3 Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000 for RDT&E, by Region and State, According to Type of Contractor: FY 1989	74
IV-4 Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000 for RDT&E, by Region and State, According to Type of Contractor: FY 1988	77
IV-5 Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000 for RDT&E, by Region and State, According to Type of Contractor: FY 1987	80

INTRODUCTION

This report contains a variety of data on the distribution of prime contract awards over \$25,000 within the United States, by region and state, for Fiscal Years (FY) 1989, 1988, and 1987.

This publication is divided into four parts: Part I, Distribution of Prime Contract Awards Over \$25,000 by Region and State; Part II, Distribution of Prime Contract Awards Over \$25,000 for Major Hard Goods; Part III, Distribution of Prime Contract Awards Over \$25,000 by State; Part IV, Distribution of Prime Contract Awards Over \$25,000 for Research, Development, Test, and Evaluation.

Prime contract data are not a means of measuring the total volume of defense work performed within a state, as a substantial amount of the work may be subcontracted.

Notes on Coverage

Contract work is not necessarily performed in the state where the contract is awarded. Most manufacturing contracts have been attributed to the contractor's location where the product will be processed and assembled. When contract work has been performed at more than one plant, the contract has been attributed to the location where the largest dollar amount of work was produced. Both construction and service contracts have been attributed to the state where the work is to be performed. Contracts for transportation and communication services in most cases have been attributed to the state where the contractor's home office is located. For purchases from wholesale or other distribution firms, the location is the contractor's business address.

Amounts not distributed by state include contract actions performed in classified locations and other contract actions for work performed in the U.S. outlying areas.

Some special characteristics of the data on prime contract awards by procurement program category should be noted:

1. The Electronics and Communication Equipment category includes all electronics procured separately under prime contract. However, in the case of Missiles and Space Systems or Aircraft Engines and Related Spares, electronics work is often a basic part of the assembly prime contract; therefore, awards for electronics are included in the statistics for these categories.
2. Contracts for all other types of equipment and parts for repair, maintenance, overhaul, modification, or other services, which can be identified with a specific category, are assigned to that category. As an example, the installation or inspection of equipment at ballistic missile sites is recorded as missile work in the state where the site is located. However, the contract for manufacturing such equipment is reported according to the location of the manufacturer's plant. Therefore, aircraft, missile, or other program contracts may be reported in states where there are no weapon assembly plants but where bases, laboratories, or suppliers of instruments, parts, or support equipment may be located.
3. The dollar value shown for each category includes the Research, Development, Test, and Evaluation (RDT&E) work associated with it. RDT&E coverage includes research, exploratory development, advanced development, engineering development, operational systems development, and management and support. Full definitions for each of these categories are provided in Federal Acquisition Regulation 235.001.
4. Figures in these tables may not add up due to rounding.

Highlights

Total prime contract awards in FY 1989 totaled \$139,343 million, a decrease of \$12,010 million or 7.9 percent less than FY 1988. Awards over \$25,000 for work performed within the United States, by region and state, are shown in this report. These awards totaled \$119,917 million in FY 1989. The kinds of awards not included in this report (see Notes on Coverage) are distributed as follows:

Type of Awards	Awards in FY 1989		Awards in FY 1988		Awards in FY 1987	
	Millions	Percent	Millions	Percent	Millions	Percent
TOTAL - Prime Contract Awards	<u>\$139,343</u>	<u>100</u>	<u>\$151,353</u>	<u>100</u>	<u>\$156,508</u>	<u>100</u>
LESS						
Actions of \$25,000 or less	\$ 10,385	7	\$ 13,275	9	\$ 13,064	8
Not Assigned to a State	2,588	5	4,108	3	1,318	1
Work Outside the United States	<u>6,454</u>	<u>2</u>	<u>8,202</u>	<u>5</u>	<u>8,863</u>	<u>6</u>
SUBTOTAL	\$ 19,426	14	\$ 25,585	17	\$ 23,245	15
TOTAL - Awards Distributed to Regions and States	\$119,917	86	\$125,767	83	\$133,262	85

Note: Figures in this table may not add up due to rounding.

PART I **DISTRIBUTION OF PRIME CONTRACT AWARDS** **OVER \$25,000, BY REGION AND STATE**

The U.S. regions are shown in Figure 1-1 (page 4). The three regions that received the largest share of the awards in FY 1989 were the Pacific (22.8 percent), the South Atlantic (16.1 percent), and New England (13.6 percent). (See Figure 1-2, page 5.) Those regions that make up the eastern part of the United States received awards totaling \$ 62,875 million or 52.5 percent. The western regions received the remaining 47.5 percent of the awards totaling \$ 57,041 million.

Table 1-1 (page 6) shows the net value and percent distribution of awards, by region and state, for FY 1989, 1988, and 1987. The region showing the largest percentage increase in the net value of total awards over FY 1988 was New England, up \$2,596 million or 19.0 percent. The regions showing the largest percentage decreases in the net value of total awards compared to FY 1988 were East South Central, down \$1,774 million or 30.2 percent and South Atlantic, down \$6,051 million or 23.7 percent. The remaining regions had award changes in FY 1989 ranging from 4.8 to -11.1 percent.

In individual states, Vermont had a 34.2 percent increase in the net value of total awards from FY 1988 to FY 1989. Six other states showed award increases of 20 percent or greater. Eighteen states had award increases of less than 20 percent. The remaining twenty-five states all had award decreases from FY 1988 to FY 1989.

The following table shows the ten states with the largest percentage change in awards from FY 1988 to FY 1989.

STATE	PERCENT CHANGE	DOLLAR CHANGE (\$000)
Oregon	-60.5	\$ -274,327
Arkansas	-50.1	-372,831
Mississippi	-48.9	-1,187,423
Virginia	-42.3	-4,341,262
Vermont	34.2	41,654
Maine	-28.5	-147,868
Alaska	27.9	117,852
Delaware	-26.6	-62,278
South Dakota	25.8	13,821
District of Columbia	-25.6	-428,618

REGIONS

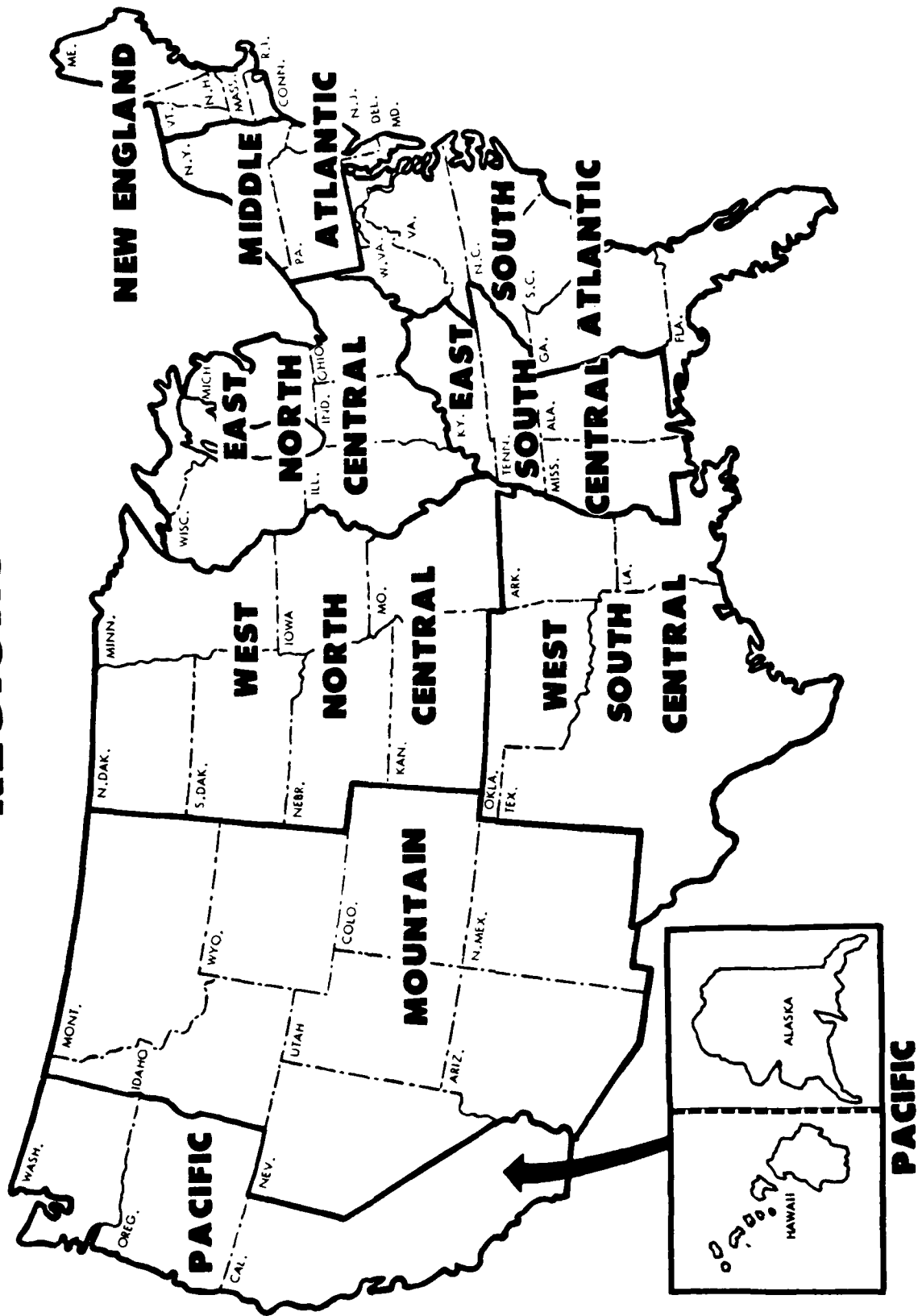


FIGURE 1-2
PRIME CONTRACT AWARDS OVER \$25,000 - BY REGION
FISCAL YEARS 1989 AND 1988

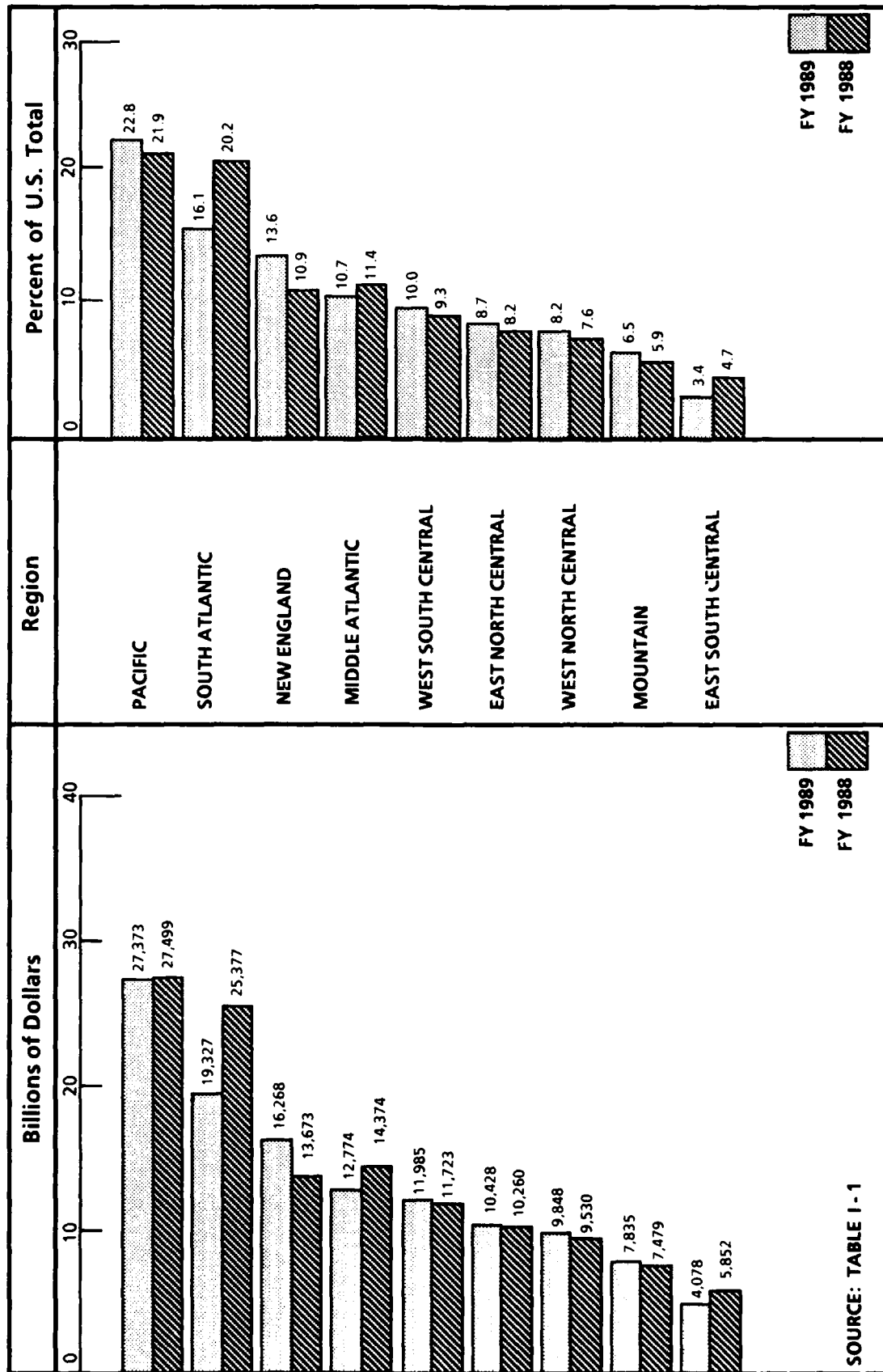


TABLE I-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000, BY REGION AND STATE: FY 1989, 1988, AND 1987

REGION AND STATE	THOUSANDS OF DOLLARS				PERCENT OF U.S. TOTAL			
	FY 1989	FY 1988	FY 1987		FY 1989	FY 1988	FY 1987	
U. S. TOTAL	\$119,916,607	\$125,767,432	\$133,262,363		100.0	100.0	100.0	
NEW ENGLAND								
Connecticut	6,082,290	4,911,301	5,030,505		5.1	3.9	3.8	
Maine	370,011	517,879	830,458		.3	.4	.6	
Massachusetts	8,757,467	7,212,149	8,685,102		7.3	5.7	6.5	
New Hampshire	477,798	480,822	468,940		.4	.4	.4	
Rhode Island	417,484	428,961	477,934		.3	.3	.4	
Vermont	163,359	121,705	113,256		.1	.1	.1	
TOTAL	16,268,409	13,672,817	15,606,195		13.6	10.9	11.7	
MIDDLE ATLANTIC								
New Jersey	3,393,371	3,359,094	3,282,518		2.8	2.7	2.5	
New York	6,552,164	7,705,717	9,624,803		5.5	6.1	7.2	
Pennsylvania	2,828,032	3,309,472	3,844,665		2.4	2.6	2.9	
TOTAL	12,773,567	14,374,283	16,751,986		10.7	11.4	12.6	
EAST NORTH CENTRAL								
Illinois	1,249,101	1,499,770	1,924,355		1.0	1.2	1.4	
Indiana	1,763,077	1,518,076	2,230,767		1.5	1.2	1.7	
Michigan	1,265,931	1,270,454	1,865,981		1.1	1.0	1.4	
Ohio	5,069,368	5,060,402	4,549,702		4.2	4.0	3.4	
Wisconsin	1,080,789	911,489	951,146		.9	.7	.7	
TOTAL	10,428,266	10,260,191	11,521,951		8.7	8.2	8.6	
WEST NORTH CENTRAL								
Iowa	425,910	560,905	600,094		.4	.4	.5	
Kansas	954,967	950,128	1,244,903		.8	.8	.9	
Minnesota	1,773,974	2,082,759	2,426,194		1.5	1.7	1.8	
Missouri	6,282,649	5,506,801	5,996,537		5.2	4.4	4.5	
Nebraska	221,684	258,548	256,702		.2	.2	.2	
North Dakota	121,814	117,297	158,329		.1	.1	.1	
South Dakota	67,426	53,605	57,559		.1	*	*	
TOTAL	9,848,424	9,530,043	10,740,318		8.2	7.6	8.1	
SOUTH ATLANTIC								
Delaware	171,036	233,314	197,945		.1	.2	.1	
District of Col	1,235,964	1,664,582	1,271,879		1.0	1.3	1.0	
Florida	4,452,383	5,327,773	5,797,498		3.7	4.2	4.4	
Georgia	1,864,180	1,616,361	3,512,483		1.6	1.3	2.6	
Maryland	3,870,878	4,270,989	4,752,454		3.2	3.4	3.6	

Note: An "*" in the percent column represents a figure of less than 0.05 percent.

**TABLE I-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000, BY REGION AND STATE: FY 1989, 1988, AND 1987**

(Concluded)

REGION AND STATE	THOUSANDS OF DOLLARS			PERCENT OF U.S. TOTAL		
	FY 1989	FY 1988	FY 1987	FY 1989	FY 1988	FY 1987
SOUTH ATLANTIC (Cont.)						
North Carolina	1,103,742	1,241,399	1,242,663	9	10	9
South Carolina	568,166	566,225	571,069	5	5	4
Virginia	5,896,749	10,238,011	7,807,482	49	81	59
West Virginia	163,440	218,461	150,068	1	2	1
TOTAL	19,326,538	25,377,115	25,303,541	16.1	20.2	19.0
EAST SOUTH CENTRAL						
Alabama	1,392,388	1,825,552	1,660,857	1.2	1.5	1.2
Kentucky	332,724	397,344	462,067	.3	.3	.3
Mississippi	1,234,558	2,421,981	1,473,722	1.0	1.9	1.1
Tennessee	1,118,445	1,206,912	985,921	.9	1.0	.7
TOTAL	4,078,115	5,851,789	4,582,567	3.4	4.7	3.4
WEST SOUTH CENTRAL						
Arkansas	369,592	742,423	737,852	.3	.6	.6
Louisiana	1,693,487	1,438,736	1,685,391	1.4	1.1	1.3
Oklahoma	659,115	540,760	607,866	.5	.4	.5
Texas	9,262,814	9,001,310	8,654,123	7.7	7.2	6.5
TOTAL	11,985,008	11,723,229	11,685,232	10.0	9.3	8.8
MOUNTAIN						
Arizona	2,846,887	2,652,075	3,210,836	2.4	2.1	2.4
Colorado	2,928,301	2,890,570	2,716,215	2.4	2.3	2.0
Idaho	74,789	61,531	74,157	.1	*	.1
Montana	80,536	80,113	93,489	.1	.1	.1
Nevada	230,148	206,732	232,119	.2	.2	.2
New Mexico	625,032	663,286	583,669	.5	.5	.4
Utah	982,645	870,485	1,183,069	.8	.7	.9
Wyoming	67,136	54,613	47,378	.1	*	.1
TOTAL	7,835,474	7,479,405	8,140,932	6.5	5.9	6.1
PACIFIC						
Alaska	539,795	421,943	555,074	.5	.3	.4
California	23,124,697	23,457,695	24,514,511	19.3	18.7	18.4
Hawaii	578,733	540,991	461,449	.5	.4	.3
Oregon	178,526	452,853	286,582	.1	.4	.2
Washington	2,951,055	2,625,078	3,112,025	2.5	2.1	2.3
TOTAL	27,372,806	27,498,560	28,929,641	22.8	21.9	21.7

PART II

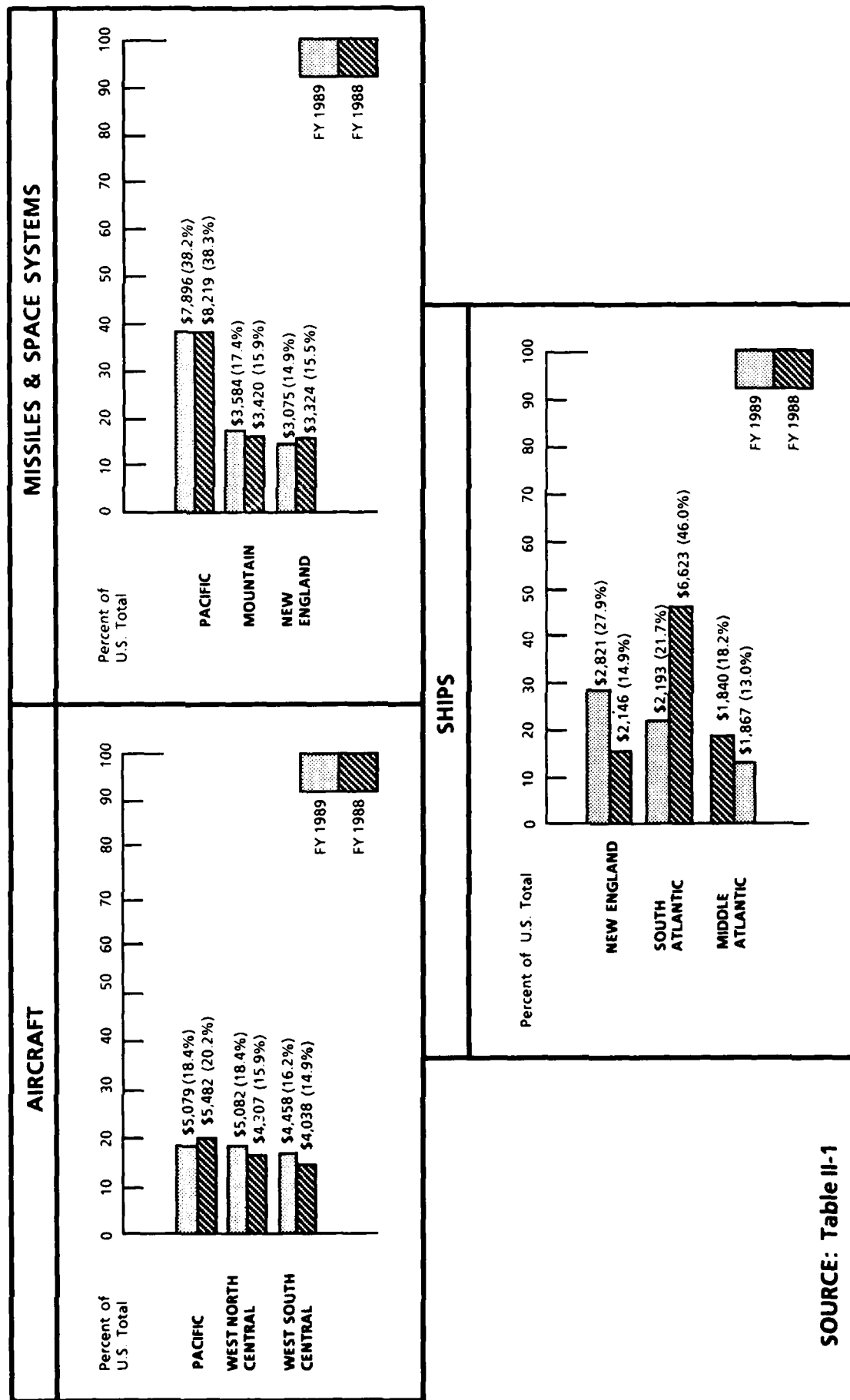
DISTRIBUTION OF PRIME CONTRACT AWARDS OVER \$25,000 FOR MAJOR HARD GOODS

Figure II-1 (page 10) shows the top three regions for FY 1989 in each of the seven major hard goods programs as well as the net value and percent distribution of awards in each region for FY 1989 and 1988. The Pacific region ranked as one of the top three regions most frequently, placing in the top three for three out of the seven programs.

Table II-1 (page 12) shows the net value and percent distribution of awards within the seven major hard goods programs, by region, for FY 1989, 1988, and 1987. Table II-2 (page 14) shows that awards within these hard goods programs accounted for 71 percent of all prime contract awards in FY 1989, a two percent decrease from the FY 1988 figure. Overall, hard goods programs decreased 4.8 percent from FY 1988 to FY 1989. The percentage distribution of awards within the seven major hard goods programs, both as a percentage of all awards and as a percentage of all hard goods awards, shows missiles and space systems, ships, tank-automotive, weapons, and ammunition awards decreased in FY 1989 from FY 1988, while aircraft and electronics and communication equipment increased during the same time period.

Figure II-1

REGIONS WITH THE HIGHEST PROPORTION OF PRIME CONTRACT AWARDS OVER \$25,000 FOR MAJOR HARD GOODS: FY 1989 AND 1988



SOURCE: Table II-1

Prepared by:

Washington Headquarters Services
Directorate for Information
Operations and Reports

Figure II-1 (Concluded)

REGIONS WITH THE HIGHEST PROPORTION OF PRIME CONTRACT AWARDS OVER \$25,000
FOR MAJOR HARD GOODS: FY 1989 AND 1988

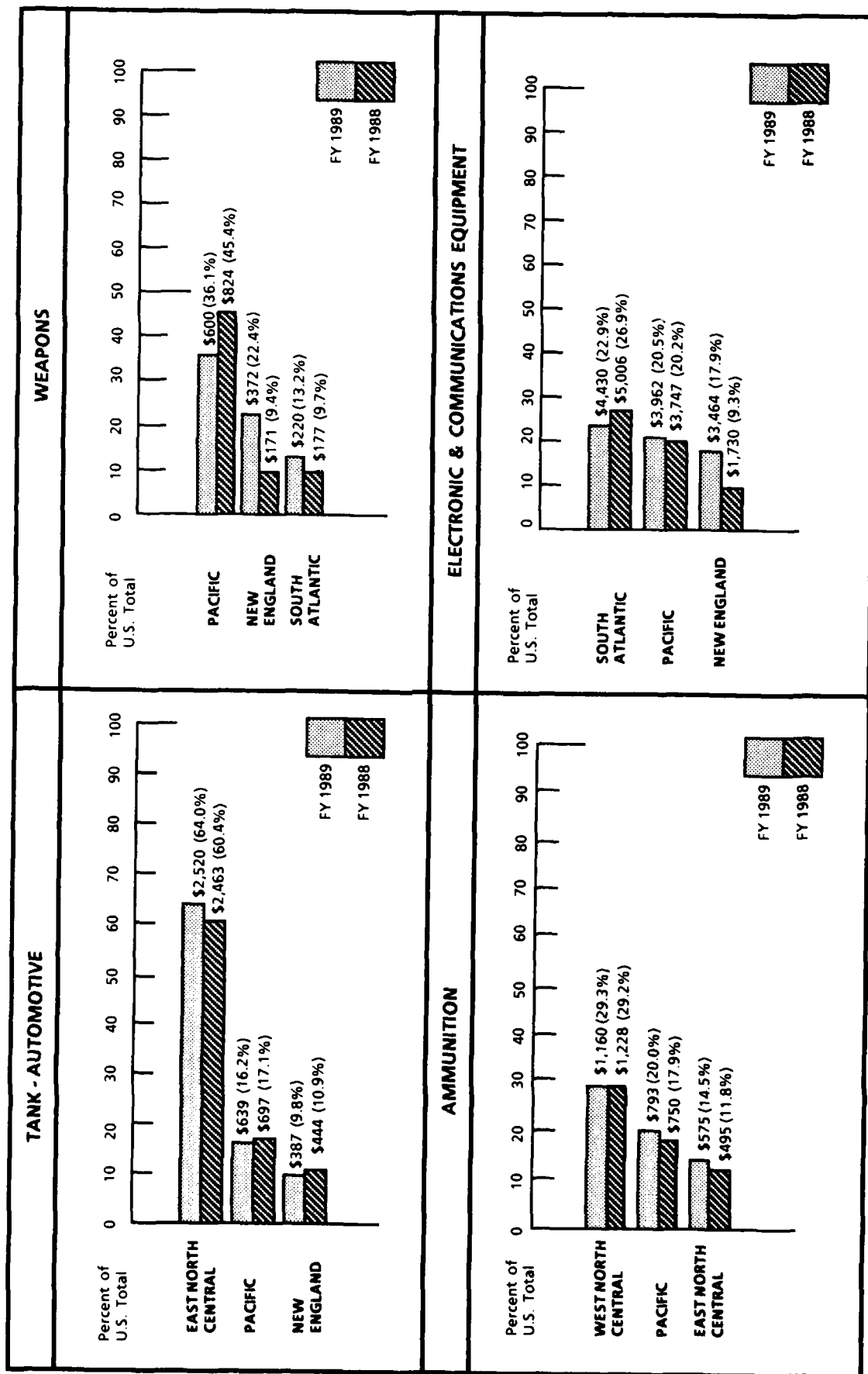


TABLE II-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR MAJOR HARD GOODS, BY REGION: FY 1989, 1988, AND 1987

REGION AND STATE	THOUSANDS OF DOLLARS			PERCENT OF U.S. TOTAL		
	FY 1989	FY 1988	FY 1987	FY 1989	FY 1988	FY 1987
AIRCRAFT						
NEW ENGLAND	3,872,473	3,465,699	3,469,865	14.0	12.8	11.8
MIDDLE ATLANTIC	2,738,469	3,211,339	3,764,837	9.9	11.9	12.8
EAST NORTH CENTRAL	2,796,978	2,760,198	3,058,575	10.1	10.2	10.4
WEST NORTH CENTRAL	5,081,600	4,307,035	4,820,446	18.4	15.9	16.4
SOUTH ATLANTIC	2,141,967	2,602,173	4,447,610	7.8	9.6	15.1
EAST SOUTH CENTRAL	221,881	341,943	351,578	0.8	1.3	1.2
WEST SOUTH CENTRAL	4,457,648	4,037,691	4,027,084	16.2	14.9	13.7
MOUNTAIN	1,175,101	880,642	1,393,521	4.3	3.3	4.7
PACIFIC	5,078,747	5,481,917	4,144,621	18.4	20.2	14.1
TOTAL	27,564,864	27,088,637	29,478,137	100.0	100.0	100.0
MISSILE AND SPACE SYSTEMS						
NEW ENGLAND	3,075,465	3,323,607	3,422,515	14.9	15.5	15.8
MIDDLE ATLANTIC	1,262,665	1,354,187	1,262,253	6.1	6.3	5.8
EAST NORTH CENTRAL	101,716	1,167,309	1,192,819	0.5	5.2	5.9
WEST NORTH CENTRAL	1,033,767	1,108,296	1,208,860	5.0	5.2	5.6
SOUTH ATLANTIC	1,525,270	1,612,385	1,423,973	7.4	3.9	6.6
EAST SOUTH CENTRAL	921,154	828,389	626,842	4.5	2.9	2.9
WEST SOUTH CENTRAL	1,254,802	1,416,112	1,515,836	6.1	6.6	7.0
MOUNTAIN	3,584,277	3,420,357	3,587,633	17.4	15.9	16.6
PACIFIC	7,895,875	8,219,343	8,390,132	38.2	38.3	38.8
TOTAL	20,654,991	21,449,985	21,630,863	100.0	100.0	100.0
SHIPS						
NEW ENGLAND	2,821,169	2,145,847	2,531,769	27.9	14.9	20.9
MIDDLE ATLANTIC	1,839,588	1,866,562	2,163,861	18.2	13.0	17.9
EAST NORTH CENTRAL	402,101	199,722	216,612	4.0	1.4	1.8
WEST NORTH CENTRAL	28,881	25,890	46,237	0.3	0.2	0.4
SOUTH ATLANTIC	2,192,844	6,623,098	3,659,362	21.7	46.0	30.2
EAST SOUTH CENTRAL	784,397	1,865,758	839,080	7.8	13.0	6.9
WEST SOUTH CENTRAL	961,122	702,226	934,407	9.5	4.9	7.7
MOUNTAIN	20,650	17,141	67,532	0.2	0.1	0.6
PACIFIC	1,056,793	937,222	1,652,196	10.5	6.5	13.6
TOTAL	10,107,545	14,383,466	12,111,056	100.0	100.0	100.0
TANK-AUTOMOTIVE						
NEW ENGLAND	386,553	844,756	694,829	9.8	10.9	14.1
MIDDLE ATLANTIC	67,577	160,633	223,501	1.7	3.9	4.5
EAST NORTH CENTRAL	2,519,620	2,463,452	2,937,923	64.0	60.4	59.4
WEST NORTH CENTRAL	107,262	160,633	223,501	1.7	3.9	4.5
SOUTH ATLANTIC	76,759	74,162	85,210	1.9	1.8	1.7

Note: An "s" in the percent column represents a figure of less than 0.05 percent.

**TABLE II-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR MAJOR HARD GOODS, BY REGION: FY 1989, 1988, AND 1987**

(Concluded)

REGION AND STATE	THOUSANDS OF DOLLARS			PERCENT OF U.S. TOTAL		
	FY 1989	FY 1988	FY 1987	FY 1989	FY 1988	FY 1987
TANK-AUTOMOTIVE (Cont.)						
EAST SOUTH CENTRAL	678,168	61,093	87,593	2.0	1.5	1.8
WEST SOUTH CENTRAL	47,225	836-	67,574	1.2	*	1.4
MOUNTAIN	114,245	18,538	23,892	4	5	5
PACIFIC	639,210	697,207	599,646	16.2	17.1	12.1
TOTAL	3,936,619	4,081,315	4,943,981	100.0	100.0	100.0
WEAPONS						
NEW ENGLAND	372,461	171,125	313,993	22.4	9.4	12.7
MIDDLE ATLANTIC	107,566	138,390	307,803	6.5	7.6	12.5
EAST NORTH CENTRAL	53,032	108,191	140,601	3.2	6.0	5.7
WEST NORTH CENTRAL	95,450	139,446	78,127	5.8	7.7	3.2
SOUTH ATLANTIC	219,630	177,067	149,208	13.2	9.7	6.1
EAST SOUTH CENTRAL	10,476	78,307	62,909	6	4.3	2.6
WEST SOUTH CENTRAL	48,948	53,705	96,955	3.0	3.0	3.9
MOUNTAIN	151,899	125,996	117,143	9.2	6.9	4.8
PACIFIC	599,759	824,123	1,198,276	36.1	45.4	48.6
TOTAL	1,659,221	1,816,350	2,465,015	100.0	100.0	100.0
AMMUNITION						
NEW ENGLAND	86,949	98,258	84,055	2.2	2.3	1.8
MIDDLE ATLANTIC	143,282	182,634	333,237	3.6	4.3	7.3
EAST NORTH CENTRAL	574,763	495,285	460,656	14.5	11.8	10.0
WEST NORTH CENTRAL	1,160,035	1,228,400	1,117,802	29.3	29.2	24.3
SOUTH ATLANTIC	409,288	589,555	726,664	10.3	14.0	15.8
EAST SOUTH CENTRAL	378,973	325,516	507,113	9.6	7.7	11.0
WEST SOUTH CENTRAL	347,797	392,615	485,731	8.8	9.3	10.6
MOUNTAIN	65,651	139,305	154,311	1.7	3.3	3.4
PACIFIC	792,721	750,194	722,816	20.0	17.9	15.7
TOTAL	3,959,459	4,201,762	4,592,385	100.0	100.0	100.0
ELECTRONICS AND COMMUNICATION EQUIPMENT						
NEW ENGLAND	3,463,861	1,729,509	2,818,702	17.9	9.3	11.8
MIDDLE ATLANTIC	3,222,477	3,428,614	4,280,951	16.6	18.4	17.9
EAST NORTH CENTRAL	1,345,173	1,275,013	1,715,326	6.9	6.9	7.2
WEST NORTH CENTRAL	4,938,029	1,030,386	1,488,724	4.8	5.5	6.2
SOUTH ATLANTIC	4,429,661	5,006,221	6,344,949	22.9	26.9	26.6
EAST SOUTH CENTRAL	93,586	124,327	136,249	5	7	6
WEST SOUTH CENTRAL	1,013,593	1,208,256	925,844	5.2	6.5	3.9
MOUNTAIN	900,385	1,038,137	1,041,913	4.6	5.6	4.4
PACIFIC	3,961,746	3,747,362	5,133,576	20.5	20.2	21.5
TOTAL	19,368,511	18,587,825	23,886,234	100.0	100.0	100.0

TABLE II-2
NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS OVER
\$25,000, BY HARD GOODS PROGRAM: FY 1989, 1988, AND 1987

(Amounts in Millions)

Type of Awards	FY 1989		FY 1988		FY 1987	
	Awards	% of Total Goods	Awards	% of Total Goods	Awards	% of Total Goods
GRAND TOTAL - Prime Contract Awards	\$119,917	100	\$125,767	100	\$133,262	100
HARD GOODS - Total	<u>87,251</u>	<u>71</u>	<u>91,609</u>	<u>73</u>	<u>99,107</u>	<u>74</u>
Aircraft	27,565	23	27,089	22	29,478	22
Missiles & Space Systems	20,655	17	21,450	17	21,631	16
Ships	10,108	8	14,383	11	12,111	9
Tank-Automotive	3,937	3	4,081	3	4,944	4
Weapons	1,659	1	1,816	1	2,465	2
Ammunition	3,959	3	4,202	3	4,592	3
Electronics & Communication Equipment	19,369	16	18,588	15	23,886	18
OTHER SUPPLIES & SERVICES - Total	32,665	27	34,158	27	34,155	26
		N/A		N/A		N/A

Note: Figures in this table may not add up due to rounding.

PART III
DISTRIBUTION OF PRIME CONTRACT AWARDS OVER \$25,000 BY STATE

The net value and percent distribution of awards in each of the 25 major procurement programs for the fiscal years 1987 through 1989 for individual states are provided in Tables III-1, beginning on page 17. Table III-2 (page 69) shows the five leading states in each of these 25 procurement programs for FY 1989. While California ranked first in ten of the programs, there was a broad representation of other states in the top five ranking. A total of 32 states appear in the table, which was the same as the number in FY 1988. In FY 1989, 12 states ranked first in one or more of the programs compared to 11 states in FY 1988.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

UNITED STATES - TOTAL

PROCUREMENT PROGRAM	(Amounts in Thousands)							
	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987			
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	119,916,607	100.0	125,767,432	100.0	133,262,363	100.0		
AIRFRAMES AND SPARES	17,986,627	100.0	17,286,270	100.0	18,694,995	100.0		
AIRCRAFT ENGINES AND SPARES	5,275,141	100.0	5,666,687	100.0	5,898,378	100.0		
OTHER AIRCRAFT EQUIPMENT	4,303,096	100.0	4,135,680	100.0	4,884,764	100.0		
MISSILE AND SPACE SYSTEMS	20,654,991	100.0	21,449,985	100.0	21,630,863	100.0		
SHIPS	10,107,545	100.0	14,383,466	100.0	12,111,056	100.0		
COMBAT VEHICLES	2,639,299	100.0	2,628,321	100.0	3,235,910	100.0		
NON-COMBAT VEHICLES	1,297,320	100.0	1,452,994	100.0	1,708,071	100.0		
WEAPONS	1,659,221	100.0	1,816,350	100.0	2,465,015	100.0		
AMMUNITION	3,959,459	100.0	4,201,762	100.0	4,592,385	100.0		
ELECTRONICS AND COMMUNICATION EQUIP	19,368,511	100.0	18,587,825	100.0	23,886,234	100.0		
PETROLEUM	3,283,694	100.0	3,147,637	100.0	2,872,701	100.0		
OTHER FUELS AND LUBRICANTS	72,944	100.0	114,917	100.0	94,582	100.0		
CONTAINERS AND HANDLING EQUIPMENT	39,646	100.0	16,632	100.0	15,739	100.0		
TEXTILES, CLOTHING, AND EQUIPAGE	888,227	100.0	1,133,269	100.0	1,040,557	100.0		
BUILDING SUPPLIES	90,270	100.0	104,615	100.0	82,262	100.0		
SUBSISTENCE	1,275,047	100.0	1,258,124	100.0	1,178,608	100.0		
TRANSPORTATION EQUIPMENT	2,014	100.0	5,156	100.0	7,671	100.0		
PRODUCTION EQUIPMENT	240,386	100.0	249,732	100.0	332,712	100.0		
CONSTRUCTION	7,325,927	100.0	7,907,883	100.0	8,678,139	100.0		
CONSTRUCTION EQUIPMENT	204,940	100.0	91,660	100.0	134,482	100.0		
MEDICAL & DENTAL SUPPLIES & EQUIP	412,791	100.0	465,056	100.0	477,256	100.0		
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	47,797	100.0	58,762	100.0	103,967	100.0		
MATERIALS HANDLING EQUIPMENT	120,623	100.0	221,028	100.0	113,273	100.0		
ALL OTHER SUPPLIES AND EQUIPMENT	4,558,228	100.0	4,970,766	100.0	5,427,003	100.0		
SERVICES	14,102,863	100.0	14,412,855	100.0	13,595,740	100.0		

Note: An "*" in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

Alabama

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	1,392,388	1.2	1,825,552	1.5	1,660,857	1.2
AIRFRAMES AND SPARES	40,824	.2	44,262	.3	67,646	.4
AIRCRAFT ENGINES AND SPARES	812	*	952	*	309	*
OTHER AIRCRAFT EQUIPMENT	57,797	1.3	173,889	4.2	193,532	4.0
MISSILE AND SPACE SYSTEMS	537,429	2.6	468,041	2.2	459,302	2.1
SHIPS	11,508	.1	36,127	.3	27,129	.2
COMBAT VEHICLES	48,352	1.8	39,692	1.5	24,129	.7
NON-COMBAT VEHICLES	18,353	1.4	29,234	2.0	21,468	1.3
WEAPONS	8,184	.5	72,455	4.0	53,460	2.2
AMMUNITION	32,375	.8	33,075	.8	55,697	1.2
ELECTRONICS AND COMMUNICATION EQUIP	69,325	.4	80,614	.4	76,967	.3
PETROLEUM	10,054	.3	6,871	.2	11,307	.4
OTHER FUELS AND LUBRICANTS	72	.1	0	.0	97	.1
CONTAINERS AND HANDLING EQUIPMENT	0	.0	223	1.3	0	.0
TEXTILES, CLOTHING, AND EQUIPAGE	58,028	6.5	139,223	12.3	93,743	9.0
BUILDING SUPPLIES	3,087	3.4	1,358	1.3	2,112	2.6
SUBSISTENCE	6,767	.5	12,354	1.0	12,631	1.1
PRODUCTION EQUIPMENT	722	.3	288	.1	3,299	1.0
CONSTRUCTION	172,346	2.4	248,617	3.1	150,879	1.7
CONSTRUCTION EQUIPMENT	1,208	.6	157	.2	3,536	2.6
MEDICAL & DENTAL SUPPLIES & EQUIP	3,839	.9	3,394	.7	2,678	.6
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	713	1.5	134	.2	304	.3
MATERIALS HANDLING EQUIPMENT	3,242-	2.6-	3,164	1.4	1,562	1.4
ALL OTHER SUPPLIES AND EQUIPMENT	129,919	2.9	186,220	3.7	105,988	2.0
SERVICES	183,916	1.3	245,208	1.7	293,082	2.2

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987

Alaska

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	539,795	.5	421,943	.3	555,074	.4
AIRFRAMES AND SPARES	4,463	*	380	*	0	0
AIRCRAFT ENGINES AND SPARES	0	.0	0	0	73	*
OTHER AIRCRAFT EQUIPMENT	0	.0	619	*	0	0
MISSILE AND SPACE SYSTEMS	0	.0	0	0	0	0
SHIPS	80	*	142	*	50	*
COMBAT VEHICLES	0	.0	0	0	0	0
NON-COMBAT VEHICLES	0	.0	293	*	112	*
AMMUNITION	0	.0	0	0	0	0
ELECTRONICS AND COMMUNICATION EQUIP	58,937	.3	58,798	.3	70,668	.3
PETROLEUM	116,374	3.5	46,190	1.5	62,361	2.2
OTHER FUELS AND LUBRICANTS	0	.0	134	.1	0	0
BUILDING SUPPLIES	30	*	94	.1	440	.5
SUBSISTENCE	2,348	.2	887	.1	3,073	.3
CONSTRUCTION	277,811	3.8	226,315	2.9	283,836	3.3
CONSTRUCTION EQUIPMENT	249	.1	0	.0	147	.1
MEDICAL & DENTAL SUPPLIES & EQUIP	0	.0	33	*	30	*
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	68	.1	0	0	32	*
MATERIALS HANDLING EQUIPMENT	2,011	1.7	792	.4	249	.2
ALL OTHER SUPPLIES AND EQUIPMENT	4,583	.1	2,404	*	3,895	.1
SERVICES	72,841	.5	84,862	.6	130,108	1.0

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

Arizona

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	2,846,887	2.4	2,652,075	2.1	3,210,836	2.4
AIRFRAMES AND SPARES	723,799	4.0	542,412	3.1	986,442	5.3
AIRCRAFT ENGINES AND SPARES	30,025	.6	54,310	1.0	42,661	.7
OTHER AIRCRAFT EQUIPMENT	223,786	5.2	132,956	3.2	157,113	3.2
MISSILE AND SPACE SYSTEMS	1,184,495	5.7	1,129,261	5.3	1,172,227	5.4
SHIPS	14,881	.1	10,504	.1	12,567	.1
COMBAT VEHICLES	2,437	.1	5,824	.2	5,203	.2
NON-COMBAT VEHICLES	1,748	.1	5,388	.4	6,638	.4
WEAPONS	48,086	2.9	17,333	1.0	12,541	.5
AMMUNITION	16,106	.4	98,268	2.3	109,625	2.4
ELECTRONICS AND COMMUNICATION EQUIP	242,271	1.3	293,606	1.6	324,034	1.4
PETROLEUM	1,079	*	1,041	*	1,002	*
CONTAINERS AND HANDLING EQUIPMENT	0	.0	0	0	0	0
TEXTILES, CLOTHING, AND EQUIPAGE	588	.1	10,860	1.0	2,337	.2
BUILDING SUPPLIES	903	1.0	256	.2	0	0
SUBSISTENCE	2,648	.2	2,078	.2	1,231	.1
PRODUCTION EQUIPMENT	398	.2	1,013	.4	382	.1
CONSTRUCTION	105,703	1.4	117,010	1.5	187,900	2.2
CONSTRUCTION EQUIPMENT	75	*	173	.2	0	0
MEDICAL & DENTAL SUPPLIES & EQUIP	6,830	1.7	1,592	.3	1,114	.2
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	6,777	1.6	850	.4	1,656	1.6
MATERIALS HANDLING EQUIPMENT	32	*	194	.1	626	.6
ALL OTHER SUPPLIES AND EQUIPMENT	66,484	1.5	45,716	.9	44,073	.8
SERVICES	173,736	1.2	181,430	1.3	141,464	1.0

**TABLE III - 1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

Arkansas

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	369,592	.3	742,423	.6	737,852	.6
AIRFRAMES AND SPARES	8,739	*	15,987	.1	26,682	.1
AIRCRAFT ENGINES AND SPARES	4,684	.1	3,219	.1	2,833	*
OTHER AIRCRAFT EQUIPMENT	2,943	.1	6,756	.2	8,736	.2
MISSILE AND SPACE SYSTEMS	69,443	.3	380,121	1.8	391,921	1.8
SHIPS	1,481	*	5,587	*	619	*
COMBAT VEHICLES	6,389	.2	809	*	1,423	*
NON-COMBAT VEHICLES	2,973	.2	1,385	.1	2,781	.2
WEAPONS	555	*	4,555	.3	12,883	.5
AMMUNITION	53,761	1.4	31,726	.8	49,048	1.1
ELECTRONICS AND COMMUNICATION EQUIP	5,597	*	5,510	*	2,779	*
PETROLEUM	11,154	.3	10,902	.3	5,761	.2
OTHER FUELS AND LUBRICANTS	0	.0	0	.0	0	.0
TEXTILES, CLOTHING, AND EQUIPAGE	24,613	2.8	35,622	3.1	30,233	2.9
BUILDING SUPPLIES	184	.2	340	.3	372	.5
SUBSISTENCE	24,011	1.9	26,309	2.1	19,362	1.6
PRODUCTION EQUIPMENT	88	*	288	.1	1,560	.5
CONSTRUCTION	79,186	1.1	121,250	1.5	97,870	1.1
CONSTRUCTION EQUIPMENT	561	.3	48	.1	107	.1
MEDICAL & DENTAL SUPPLIES & EQUIP	0	.0	934	.2	593	.1
MATERIALS HANDLING EQUIPMENT	278-	.1-	192	.1	460	.4
ALL OTHER SUPPLIES AND EQUIPMENT	19,649	.4	16,827	.3	37,304	.7
SERVICES	53,859	.4	74,056	.5	44,525	.3

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

California

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	23,124,697	19.3	23,457,695	18.7	24,514,511	18.4
AIRFRAMES AND SPARES	3,486,893	19.4	3,758,061	21.7	2,468,208	13.2
AIRCRAFT ENGINES AND SPARES	174,411	3.3	234,026	4.1	94,172	1.6
OTHER AIRCRAFT EQUIPMENT	769,782	17.9	701,923	17.0	786,727	16.1
MISSILE AND SPACE SYSTEMS	7,151,807	34.6	7,374,367	34.4	7,365,486	34.1
SHIPS	939,522	9.3	766,392	5.3	1,501,840	12.4
COMBAT VEHICLES	596,317	22.6	572,467	21.8	579,690	17.9
NON-COMBAT VEHICLES	10,025	.8	8,090	.6	10,739	.6
WEAPONS	512,848	30.9	719,325	39.6	1,092,532	44.3
AMMUNITION	789,163	19.9	746,412	17.8	721,313	15.7
ELECTRONICS AND COMMUNICATION EQUIP	3,370,655	17.4	3,343,605	18.0	4,434,824	18.6
PETROLEUM	461,462	14.1	847,326	26.9	837,220	29.1
OTHER FUELS AND LUBRICANTS	1,933	2.6	2,979	2.6	861	.9
CONTAINERS AND HANDLING EQUIPMENT	3,106	7.8	1,374	8.3	564	3.6
TEXTILES, CLOTHING, AND EQUIPAGE	17,493	2.0	23,673	2.1	29,548	2.8
BUILDING SUPPLIES	12,161	13.5	8,829	8.4	4,855	5.9
SUBSISTENCE	194,088	15.2	184,451	14.7	172,555	14.6
TRANSPORTATION EQUIPMENT	0	0	0	0	82	1.1
PRODUCTION EQUIPMENT	48,623	20.2	36,061	14.4	44,543	13.4
CONSTRUCTION	1,226,982	16.7	1,042,966	13.2	1,401,716	16.2
CONSTRUCTION EQUIPMENT	231	.1	897	1.0	458	.3
MEDICAL & DENTAL SUPPLIES & EQUIP	26,457	6.4	29,555	6.4	19,413	4.1
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	8,515	17.8	18,962	32.3	19,741	19.0
MATERIALS HANDLING EQUIPMENT	5,254	4.4	5,243	2.4	6,380	5.6
ALL OTHER SUPPLIES AND EQUIPMENT	599,068	13.1	622,020	12.5	727,164	13.4
SERVICES	2,717,901	19.3	2,408,691	16.7	2,193,880	16.1

TABLE III - 1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987

Colorado

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	2,928,301	2.4	2,890,570	2.3	2,716,215	2.0
AIRFRAMES AND SPARES						
AIRCRAFT ENGINES AND SPARES	3,110	*	5,273	*	2,465	*
OTHER AIRCRAFT EQUIPMENT	1,290	*	563	*	254	*
MISSILE AND SPACE SYSTEMS	34,733	.8	25,644	.6	15,180	.3
SHIPS	1,858,353	9.0	1,862,442	8.7	1,720,311	8.0
	1,762	*	3,894	*	5,044	*
COMBAT VEHICLES						
NON-COMBAT VEHICLES	405	*	1,114	*	965	*
WEAPONS	5,516	.4	4,186	.3	9,704	.6
AMMUNITION	18,772	1.1	33,108	1.8	35,247	1.4
ELECTRONICS AND COMMUNICATION EQUIP	7,741	.2	767	*	5,808	.1
	470,251	2.4	484,948	2.6	490,391	2.1
PETROLEUM						
OTHER FUELS AND LUBRICANTS	2,184	.1	2,272	.1	802	*
CONTAINERS AND HANDLING EQUIPMENT	1,224	1.7	2,616	2.3	2,108	2.2
TEXTILES, CLOTHING, AND EQUIPAGE	0	0	827	5.0	0	0
BUILDING SUPPLIES	2,856	.3	3,672	.3	1,227	.1
	209	.2	501	.5	216	.3
SUBSISTENCE						
PRODUCTION EQUIPMENT	3,387	.3	1,896	.2	2,576	.2
CONSTRUCTION	1,520	.6	428	.2	2,352	.7
CONSTRUCTION EQUIPMENT	104,057	1.4	113,740	1.4	119,593	1.4
MEDICAL & DENTAL SUPPLIES & EQUIP	0	0	91	.1	91	.1
	2,239	.5	3,309	.7	2,855	.6
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	1,056	2.2	546	.9	300	.3
MATERIALS HANDLING EQUIPMENT	72	.1	32	*	70	.1
ALL OTHER SUPPLIES AND EQUIPMENT	41,577	.9	40,949	.8	39,424	.7
SERVICES	365,987	2.6	297,752	2.1	259,232	1.9

**TABLE III - 1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

Connecticut

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	6,082,290	5.1	4,911,301	3.9	5,030,505	3.8
AIRFRAMES AND SPARES	967,591	5.4	1,219,927	7.1	1,050,092	5.6
AIRCRAFT ENGINES AND SPARES	1,321,162	25.0	1,022,792	18.0	1,032,203	17.5
OTHER AIRCRAFT EQUIPMENT	579,122	13.5	316,814	7.7	406,353	8.3
MISSILE AND SPACE SYSTEMS	52,630	3.3	42,502	2.2	18,868	1.1
SHIPS	2,367,860	23.4	1,524,939	10.6	1,388,097	11.5
COMBAT VEHICLES	196,314	7.4	332,551	12.7	540,279	16.7
NON-COMBAT VEHICLES	1,736	1.1	2,488-	1.1	4,333	3.3
WEAPONS	54,245	3.3	8,193	.5	92,661	3.8
AMMUNITION	19,330	.5	11,683	.3	4,574-	*.8
ELECTRONICS AND COMMUNICATION EQUIP	179,435	.9	125,838	.7	184,605	.8
PETROLEUM	8,399	.3	2,027	.1	4,589	.2
OTHER FUELS AND LUBRICANTS	433	.6	963	.8	379	.4
CONTAINERS AND HANDLING EQUIPMENT	0	.0	0	.0	48	.3
TEXTILES, CLOTHING, AND EQUIPAGE	2,267	.3	1,397	.1	2,091	.2
BUILDING SUPPLIES	0	.0	0	.0	0	.0
SUBSISTENCE	4,421	.3	2,802	.2	8,701	.7
PRODUCTION EQUIPMENT	5,227	.2	8,031	3.2	6,654	2.0
CONSTRUCTION	24,766	.3	33,168	.4	43,328	.5
CONSTRUCTION EQUIPMENT	0	.0	0	.0	0	.0
MEDICAL & DENTAL SUPPLIES & EQUIP	10,086	2.4	7,462	1.6	11,171	2.3
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	224	.5	209	.4	685	.7
MATERIALS HANDLING EQUIPMENT	371	.3	773	.3	87	.1
ALL OTHER SUPPLIES AND EQUIPMENT	108,755	2.4	72,266	1.5	105,630	1.9
SERVICES	177,916	1.3	179,452	1.2	134,225	1.0

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

Delaware

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	171,036	.1	233,314	.2	197,945	.1
AIRFRAMES AND SPARES						
AIRCRAFT ENGINES AND SPARES	2,149	*	4,264	*	0	0
OTHER AIRCRAFT EQUIPMENT	0	.0	0	.0	1,020	*
MISSILE AND SPACE SYSTEMS	2,731	.1	1,414	*	1,365	*
SHIPS	1,348	*	918	*	217	*
	2,120	*	1,745	*	12,264	.1
COMBAT VEHICLES	0	.0				
NON-COMBAT VEHICLES	39	*	435	*	3,793	.1
WEAPONS	327	*	0	.0	222	*
AMMUNITION	189	*	225-	*	0	0
ELECTRONICS AND COMMUNICATION EQUIP	525	*	970	*	363	*
			2,132	*	1,109	*
PETROLEUM	97,687	3.0	111,116	3.5	95,421	3.3
OTHER FUELS AND LUBRICANTS	0	.0	47	*	45	*
CONTAINERS AND HANDLING EQUIPMENT	0	.0	44	.3	0	.0
TEXTILES, CLOTHING, AND EQUIPAGE	1,063	.1	17,294	1.5	2,525	.2
SUBSISTENCE	6,059	.5	3,993	.3	3,413	.3
PRODUCTION EQUIPMENT	98	*	3,174	1.3	547	.2
CONSTRUCTION	24,842	.3	22,586	.3	27,830	.3
MEDICAL & DENTAL SUPPLIES & EQUIP	1,314	.3	6,181	1.3	10,575	2.2
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	374	.8	473	.8	523	.5
MATERIALS HANDLING EQUIPMENT	881	.7	729	.3	0	.0
ALL OTHER SUPPLIES AND EQUIPMENT	9,365	.2	7,499	.2	14,563	.3
SERVICES	19,925	.1	48,525	.3	22,150	.2

**TABLE III - 1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

District of Columbia

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	1,235,964	1.0	1,664,582	1.3	1,271,879	1.0
AIRFRAMES AND SPARES	33,131	.2	0	0	36	*
AIRCRAFT ENGINES AND SPARES	0	0	0	0	28	*
OTHER AIRCRAFT EQUIPMENT	221	*	0	0	39	*
MISSILE AND SPACE SYSTEMS	4,810	*	14,612	.1	13,166	.1
SHIPS	266,555	2.6	579,634	4.0	487,752	4.0
COMBAT VEHICLES	440	*	29	*	7,139	.2
NON-COMBAT VEHICLES	380	*	2,508	.2	29	*
WEAPONS	379	*	258	*	3,692	.1
AMMUNITION	315	*	68	*	498	*
ELECTRONICS AND COMMUNICATION EQUIP	68,118	.4	80,298	.4	105,346	.4
PETROLEUM	21,287	.6	21,155	.7	38,072	1.3
OTHER FUELS AND LUBRICANTS	0	0	0	0	0	0
CONTAINERS AND HANDLING EQUIPMENT	0	0	0	0	738	4.7
TEXTILES, CLOTHING, AND EQUIPAGE	7,751	.9	0	0	4,165	.4
BUILDING SUPPLIES	0	0	0	0	75	.1
SUBSISTENCE	0	0	0	0	50	*
TRANSPORTATION EQUIPMENT	1,084	53.8	0	0	507	6.6
PRODUCTION EQUIPMENT	456	.2	650	.3	527	.2
CONSTRUCTION	155,233	2.1	82,793	1.0	111,217	1.3
CONSTRUCTION EQUIPMENT	0	0	0	0	0	0
MEDICAL & DENTAL SUPPLIES & EQUIP	376	.1	1,496	.3	1,121	.2
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	125	.3	401	.7	483	.5
MATERIALS HANDLING EQUIPMENT	0	0	46	*	29	*
ALL OTHER SUPPLIES AND EQUIPMENT	82,881	1.8	71,559	1.4	121,679	2.2
SERVICES	592,422	4.2	809,075	5.6	375,491	2.8

**TABLE III - 1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

Florida

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	4,452,383	3.7	5,327,773	4.2	5,797,498	4.4
AIRFRAMES AND SPARES	58,594	3	101,562	6	82,749	4
AIRCRAFT ENGINES AND SPARES	623,168	11.8	972,059	17.2	1,108,973	18.8
OTHER AIRCRAFT EQUIPMENT	267,508	6.2	374,894	9.1	383,544	7.9
MISSILE AND SPACE SYSTEMS	532,955	2.6	577,202	2.7	407,184	1.9
SHIPS	119,513	1.2	124,433	.9	141,427	1.2
COMBAT VEHICLES	8,985	.3	7,034	.3	17,515	.5
NON-COMBAT VEHICLES	22,389	1.7	15,706	1.1	7,555	.4
WEAPONS	93,925	5.7	70,428	3.9	78,437	3.2
AMMUNITION	135,534	3.4	339,160	8.1	399,560	8.7
ELECTRONICS AND COMMUNICATION EQUIP	1,288,418	6.7	1,470,314	7.9	1,756,654	7.4
PETROLEUM	9,662	.3	18,162	.6	12,785	.4
OTHER FUELS AND LUBRICANTS	489	.7	803	.7	959	1.0
CONTAINERS AND HANDLING EQUIPMENT	98	.2	106	.6	459	2.9
TEXTILES, CLOTHING, AND EQUIPAGE	3,918	.4	3,895	.3	16,605	1.6
BUILDING SUPPLIES	449	.5	9,468	9.1	1,593	1.9
SUBSISTENCE	28,892	2.3	42,047	3.3	37,695	3.2
PRODUCTION EQUIPMENT	6,939	2.9	10,799	4.3	21,940	6.6
CONSTRUCTION	359,030	4.9	247,365	3.1	348,153	4.0
CONSTRUCTION EQUIPMENT	107-	*	430	.5	282	.2
MEDICAL & DENTAL SUPPLIES & EQUIP	3,623	.9	3,916	.8	5,817	1.2
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	1,078	2.3	1,180	2.0	1,316	1.3
MATERIALS HANDLING EQUIPMENT	157	.1	4,173	1.9	673	.6
ALL OTHER SUPPLIES AND EQUIPMENT	190,875	4.2	253,049	5.1	313,300	5.8
SERVICES	696,291	4.9	679,588	4.7	652,323	4.8

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

Georgia

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	1,864,180	1.6	1,616,361	1.3	3,512,483	2.6
AIRFRAMES AND SPARES	693,078	3.9	550,999	3.2	2,428,714	13.0
AIRCRAFT ENGINES AND SPARES	1,836	*	13,242	.2	2,583	*
OTHER AIRCRAFT EQUIPMENT	33,864	.8	38,694	.9	23,341	.5
MISSILE AND SPACE SYSTEMS	116,398	.6	61,563	.3	31,385	.1
SHIPS	168,779	1.7	38,246	.3	61,620	.5
COMBAT VEHICLES	3,840	.1	2,791-	*	3,674	.1
NON-COMBAT VEHICLES	8,065	.6	9,740	.7	5,279	.3
WEAPONS	936	.1	989	.1	414	*
AMMUNITION	15,810	.4	4,845	.1	16,387	.4
ELECTRONICS AND COMMUNICATION EQUIP	116,339	.6	129,006	.7	175,689	.7
PETROLEUM	62,169	1.9	16,537	.5	22,902	.8
OTHER FUELS AND LUBRICANTS	756	1.0	793	.7	795	.8
CONTAINERS AND HANDLING EQUIPMENT	0	0	0	0	738	4.7
TEXTILES, CLOTHING, AND EQUIPAGE	45,827	5.2	67,205	5.9	19,734	1.9
BUILDING SUPPLIES	296	.3	609	.6	1,678	2.0
SUBSISTENCE	33,364	2.6	32,139	2.6	35,297	3.0
TRANSPORTATION EQUIPMENT	0	0	0	0	0	0
PRODUCTION EQUIPMENT	875	.4	797	.3	2,851	.9
CONSTRUCTION	261,309	3.6	280,020	3.5	343,338	4.0
CONSTRUCTION EQUIPMENT	28	*	564	.6	424	.3
MEDICAL & DENTAL SUPPLIES & EQUIP	8,318	2.0	8,627	1.9	7,747	1.6
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	605	1.3	411	.7	598	.6
MATERIALS HANDLING EQUIPMENT	2,432	2.0	2,570	1.2	5,116	4.5
ALL OTHER SUPPLIES AND EQUIPMENT	68,030	1.5	72,726	1.5	62,196	1.1
SERVICES	221,226	1.6	288,830	2.0	259,983	1.9

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

Hawaii

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	578,733	.5	540,991	.4	461,449	.3
AIRFRAMES AND SPARES	0	.0	0	.0	0	.0
AIRCRAFT ENGINES AND SPARES	0	.0	0	.0	0	.0
MISSILE AND SPACE SYSTEMS	7,086	*	6,458	*	6,608	*
SHIPS	25,529	.3	14,459	.1	14,352	.1
COMBAT VEHICLES	0	.0	0	.0	56	*
NON-COMBAT VEHICLES	80	*	55	*	1,155	.1
AMMUNITION	99	*	30	*	0	.0
ELECTRONICS AND COMMUNICATION EQUIP	32,645	.2	34,798	.2	23,256	.1
PETROLEUM	38,240	1.2	72,585	2.3	7,043	.2
OTHER FUELS AND LUBRICANTS	104	.1	107	.1	0	.0
CONTAINERS AND HANDLING EQUIPMENT	0	.0	0	.0	0	.0
TEXTILES, CLOTHING, AND EQUIPAGE	0	.0	0	.0	0	.0
BUILDING SUPPLIES	71	.1	1,781	1.7	132	.2
SUBSISTENCE	11,190	.9	8,264	.7	4,633	.4
TRANSPORTATION EQUIPMENT	33	1.6	0	.0	0	.0
CONSTRUCTION	262,044	3.6	250,616	3.2	240,764	2.8
CONSTRUCTION EQUIPMENT	0	.0	150	.2	50	*
MEDICAL & DENTAL SUPPLIES & EQUIP	1,411	.3	1,629	.4	714	.1
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	43	.1	204	.3	0	.0
MATERIALS HANDLING EQUIPMENT	0	.0	307	.1	36	*
ALL OTHER SUPPLIES AND EQUIPMENT	8,745	.2	10,381	.2	12,611	.2
SERVICES	191,413	1.4	139,167	1.0	150,039	1.1

**TABLE III - 1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

Idaho

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	74,789	.1	61,531	*	74,157	.1
AIRFRAMES AND SPARES	187	*	304	*	12-	*
OTHER AIRCRAFT EQUIPMENT	2,759	.1	19	*	27	*
MISSILE AND SPACE SYSTEMS	31	*	423	*	2,520	*
SHIPS	115	*	118	*	186	*
COMBAT VEHICLES	0	.0	214	*	0	.0
NON-COMBAT VEHICLES	0	.0	144	*	0	.0
WEAPONS	330	*	302	*	38-	*
AMMUNITION	36	*	132	*	1,256	*
ELECTRONICS AND COMMUNICATION EQUIP	7,203	*	896	*	378	*
PETROLEUM	7,914	*	373	*	1,259	*
OTHER FUELS AND LUBRICANTS	0	.0	67	.1	0	.0
TEXTILES, CLOTHING, AND EQUIPAGE	2,340	.3	1,848	.2	0	.0
BUILDING SUPPLIES	657	.7	923	.9	1,631	2.0
SUBSISTENCE	24,818	1.9	8,720	.7	9,341	.8
CONSTRUCTION	20,526	.3	26,720	.3	47,628	.5
CONSTRUCTION EQUIPMENT	0	.0	0	.0	0	.0
MEDICAL & DENTAL SUPPLIES & EQUIP	0	.0	0	.0	36	*
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	0	.0	87	.1	29-	*
MATERIALS HANDLING EQUIPMENT	0	.0	0	.0	35	*
ALL OTHER SUPPLIES AND EQUIPMENT	2,223	*	6,387	.1	2,941	.1
SERVICES	12,650	.1	13,854	.1	6,998	.1

TABLE III - 1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987

Illinois

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	1,249,101	1.0	1,499,770	1.2	1,924,355	1.4
AIRFRAMES AND SPARES	22,008	.1	25,711	.1	10,656	.1
AIRCRAFT ENGINES AND SPARES	24,671	.5	26,551	.5	38,633	.7
OTHER AIRCRAFT EQUIPMENT	66,684	1.5	88,782	2.1	102,769	2.1
MISSILE AND SPACE SYSTEMS	7,276	*	12,272	.1	13,897	.1
SHIPS	60,751	.6	21,377	.1	50,761	.4
COMBAT VEHICLES	22,670	.9	19,835	.8	38,749	1.2
NON-COMBAT VEHICLES	22,279	1.7	74,535	5.1	48,596	2.8
WEAPONS	9,498	.6	23,405	1.3	8,153	.3
AMMUNITION	168,466	4.3	99,479	2.4	106,419	2.3
ELECTRONICS AND COMMUNICATION EQUIP	202,393	1.0	328,504	1.8	623,545	2.6
PETROLEUM	1,459	*	2,485	.1	4,103	.1
OTHER FUELS AND LUBRICANTS	293	.4	453	.4	565	.6
CONTAINERS AND HANDLING EQUIPMENT	125	.3	453-	2.6-	502	3.2
TEXTILES, CLOTHING, AND EQUIPAGE	42,063	4.7	50,018	4.4	36,797	3.5
BUILDING SUPPLIES	705	.8	370	.4	93	.1
SUBSISTENCE	95,678	7.5	104,138	8.3	102,617	8.7
TRANSPORTATION EQUIPMENT	422	21.0	5,156	100.0	6,303	82.2
PRODUCTION EQUIPMENT	5,476	2.3	10,187	4.1	14,508	4.4
CONSTRUCTION	123,123	1.7	223,629	2.8	259,875	3.0
CONSTRUCTION EQUIPMENT	33,439	16.3	18,226	19.9	70,268	52.3
MEDICAL & DENTAL SUPPLIES & EQUIP	27,721	6.7	13,685	2.9	20,209	4.2
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	3,799	7.9	6,523	11.1	3,860	3.7
MATERIALS HANDLING EQUIPMENT	19,799	16.4	1,424	.6	363	.3
ALL OTHER SUPPLIES AND EQUIPMENT	121,565	2.7	139,944	2.8	114,346	2.1
SERVICES	166,738	1.2	203,534	1.4	247,768	1.8

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987

Indiana

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	1,763,077	1.5	1,518,076	1.2	2,230,767	1.7
AIRFRAMES AND SPARES	26,840	.1	26,175	.2	25,024	.1
AIRCRAFT ENGINES AND SPARES	321,292	6.1	333,834	5.9	426,360	7.2
OTHER AIRCRAFT EQUIPMENT	13,540	.3	10,692	.3	14,390	.3
MISSILE AND SPACE SYSTEMS	28,082	.1	29,836	.1	23,560	.1
SHIPS	10,024	.1	5,588	*	10,862	.1
COMBAT VEHICLES	241,094	9.1	219,861	8.4	241,594	7.5
NON-COMBAT VEHICLES	216,366	16.7	207,759	14.3	552,933	32.4
WEAPONS	4,008	.2	4,485	.2	6,124	.1
AMMUNITION	100,433	2.5	99,721	2.4	128,352	2.8
ELECTRONICS AND COMMUNICATION EQUIP	462,273	2.4	277,351	1.5	477,626	2.0
PETROLEUM	34,236	1.0	37,645	1.2	31,885	1.1
OTHER FUELS AND LUBRICANTS	1,765	2.4	4,836	4.2	4,545	4.8
CONTAINERS AND HANDLING EQUIPMENT	0	0	2,064	12.4	788	5.0
TEXTILES, CLOTHING, AND EQUIPAGE	22,720	2.6	8,424	.7	35,255	3.4
BUILDING SUPPLIES	174	.2	333	.3	203	.2
SUBSISTENCE	20,538	1.6	13,501	1.1	16,922	1.4
TRANSPORTATION EQUIPMENT	0	0	0	0	0	0
PRODUCTION EQUIPMENT	809	.3	1,625	.7	3,873	1.2
CONSTRUCTION	58,183	.8	41,119	.5	67,057	.8
CONSTRUCTION EQUIPMENT	157	.1	0	0	131	.1
MEDICAL & DENTAL SUPPLIES & EQUIP	24,671	6.0	16,168	3.5	14,897	3.1
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	172	.4	336	.6	663	.6
MATERIALS HANDLING EQUIPMENT	932	.8	243	.1	0	0
ALL OTHER SUPPLIES AND EQUIPMENT	50,898	1.1	44,593	.9	40,447	.7
SERVICES	123,870	.9	131,887	.9	119,524	.9

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

Iowa

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	425,910	.4	560,905	.4	600,094	.5
AIRFRAMES AND SPARES	5,362	*	47,964	.3	1,882	*
AIRCRAFT ENGINES AND SPARES	6,709	.1	13,134	.2	8,494	.1
OTHER AIRCRAFT EQUIPMENT	29,822	.7	21,202	.5	47,549	1.0
MISSILE AND SPACE SYSTEMS	82,791	.4	90,264	.4	108,902	.5
SHIPS	2,079	*	7,487	.1	1,795	*
COMBAT VEHICLES	6,595	.2	10,502	.4	12,191	.4
NON-COMBAT VEHICLES	14,588	1.1	10,129	.7	17,200	1.0
WEAPONS	9,100	.5	2,758	.2	3,233	.1
AMMUNITION	67,506	1.7	78,484	1.9	49,682	1.0
ELECTRONICS AND COMMUNICATION EQUIP	116,338	.6	128,506	.7	236,325	1.0
PETROLEUM	548	*	49,652	1.6	78,207	2.7
OTHER FUELS AND LUBRICANTS	0	.0	0	.0	0	.0
TEXTILES, CLOTHING, AND EQUIPAGE	2,854	.3	1,280	.1	334	*
BUILDING SUPPLIES	33	*	0	.0	0	.0
SUBSISTENCE	17,027	1.3	25,168	2.0	25,035	2.1
PRODUCTION EQUIPMENT	391	.2	7,391	3.0	954	.3
CONSTRUCTION EQUIPMENT	15,829	.2	10,458	.1	7,064	.1
CONSTRUCTION EQUIPMENT	14,428	7.0	18,379	20.1	2,274	1.7
MEDICAL & DENTAL SUPPLIES & EQUIP	467	.1	155	*	191	*
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	0	.0	0	.0	28	*
MATERIALS HANDLING EQUIPMENT	0	.0	116	.1	30	*
ALL OTHER SUPPLIES AND EQUIPMENT	27,175	.6	30,188	.6	87,559	1.6
SERVICES	6,248	*	7,688	.1	10,529	.1

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

Kansas

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	954,357	.8	950,128	.8	1,244,903	.9
AIRFRAMES AND SPARES	505,872	2.8	401,797	2.3	596,852	3.2
AIRCRAFT ENGINES AND SPARES	3,164	.1	6,448	.1	25,078	.4
OTHER AIRCRAFT EQUIPMENT	10,986	.3	58,054	1.4	53,747	1.1
MISSILE AND SPACE SYSTEMS	72,204	.3	55,353	.3	96,869	.4
SHIPS	116	*	1,170	*	772	*
COMBAT VEHICLES	310	*	850	*	254	*
NON-COMBAT VEHICLES	2,934	.2	17,737	1.2	28,822	1.7
WEAPONS	538	*	1,305	.1	3,021	.1
AMMUNITION	59,604	1.5	62,942	1.5	74,033	1.6
ELECTRONICS AND COMMUNICATION EQUIP	109,382	.6	135,715	.7	105,371	.4
PETROLEUM	6,616	.2	5,346	.2	8,731	.3
OTHER FUELS AND LUBRICANTS	0	.0	694	.6	0	.0
TEXTILES, CLOTHING, AND EQUIPAGE	1,676	.2	1,410-	*	5,597	.5
BUILDING SUPPLIES	0	.0	42	*	235	.3
SUBSISTENCE	16,865	1.3	11,275	.9	16,294	1.4
PRODUCTION EQUIPMENT	2,155	.9	132	.1	3,720	1.1
CONSTRUCTION	48,674	.7	55,941	.7	106,931	1.2
CONSTRUCTION EQUIPMENT	28	*	398	.4	0	.0
MEDICAL & DENTAL SUPPLIES & EQUIP	1,676	.4	8,343	1.8	2,006	.4
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	1,207	2.5	257	.4	296	.3
MATERIALS HANDLING EQUIPMENT	319	.3	9,836	4.5	858	.8
ALL OTHER SUPPLIES AND EQUIPMENT	18,435	.4	41,097	.8	19,658	.4
SERVICES	92,206	.7	76,806	.5	95,758	.7

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987

Kentucky

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	332,724	.3	397,344	.3	462,067	.3
AIRFRAMES AND SPARES						
AIRCRAFT ENGINES AND SPARES	5,276	*	4,569	*	8,503	*
OTHER AIRCRAFT EQUIPMENT	695	*	914	*	571	*
MISSILE AND SPACE SYSTEMS	20,105	.5	308	*	1,373	*
SHIPS	1,787	*	3,738	*	3,422	*
	3,275	*	4,279	*	4,787	*
COMBAT VEHICLES						
NON-COMBAT VEHICLES	1,159	*	51	*	39	*
WEAPONS	2,375	.2	8,770	.6	5,017	.3
AMMUNITION	1,178	.1	2,467	.1	1,420	.1
ELECTRONICS AND COMMUNICATION EQUIP	992	*	1,150	*	3,135	.1
	8,583	*	18,435	.1	30,594	.1
PETROLEUM						
OTHER FUELS AND LUBRICANTS	6,062	.2	28,427	.9	35,714	1.2
CONTAINERS AND HANDLING EQUIPMENT	18,096	24.8	17,462	15.2	15,070	15.9
TEXTILES, CLOTHING, AND EQUIPAGE	0	0	43	.3	0	0
BUILDING SUPPLIES	10,482	1.2	53,276	4.7	51,255	4.9
	944	1.0	580	.6	189	.2
SUBSISTENCE						
PRODUCTION EQUIPMENT	3,986	.3	3,585	.3	2,994	.3
CONSTRUCTION	198	.1	395	.2	1,368	.4
CONSTRUCTION EQUIPMENT	102,775	1.4	89,225	1.1	114,278	1.3
MEDICAL & DENTAL SUPPLIES & EQUIP	38	*	0	.0	3,638	2.7
	5,290	1.3	3,835	.8	1,244	.3
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT						
MATERIALS HANDLING EQUIPMENT	123	.3	38	.1	70	.1
ALL OTHER SUPPLIES AND EQUIPMENT	3,371	2.8	3,099	1.4	542	.5
SERVICES	57,444	1.3	60,597	1.2	78,033	1.4
	78,490	.6	92,101	.6	98,811	.7

**TABLE III - 1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

Louisiana

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	1,693,487	1.4	1,438,736	1.1	1,685,391	1.3
AIRFRAMES AND SPARES	47,442	3	49,082	3	328	*
AIRCRAFT ENGINES AND SPARES	01	*	01	*	247	*
OTHER AIRCRAFT EQUIPMENT	14,573	.3	1,683	*	2,359	*
MISSILE AND SPACE SYSTEMS	11,368	.1	304	*	1,610	*
SHIPS	933,333	9.2	633,733	4.4	766,539	6.3
COMBAT VEHICLES	108	*	543	*	1,079	*
NON-COMBAT VEHICLES	443	*	20,847	1.3	25,120	1.5
WEAPONS	94	*	1,347	.1	1,036	*
AMMUNITION	96,114	2.4	106,538	2.5	157,233	3.4
ELECTRONICS AND COMMUNICATION EQUIP	3,632	*	4,993	*	3,674	*
PETROLEUM	217,309	6.6	222,196	7.1	248,357	8.6
OTHER FUELS AND LUBRICANTS	6,308	8.6	0	0	0	0
TEXTILES, CLOTHING, AND EQUIPAGE	916	*	29,819	2.6	5,436	.5
BUILDING SUPPLIES	612	.7	897	.9	1,745	2.1
SUBSISTENCE	8,599	.7	2,982	.2	5,444	.5
PRODUCTION EQUIPMENT	179	.1	433	.2	119	*
CONSTRUCTION	235,245	3.2	271,824	3.4	250,608	2.9
CONSTRUCTION EQUIPMENT	0	0	0	0	44	*
MEDICAL & DENTAL SUPPLIES & EQUIP	2,297	.6	1,564	.3	861	.2
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	181	.4	45	.1	65	.1
MATERIALS HANDLING EQUIPMENT	234	.2	698	.3	208	.2
ALL OTHER SUPPLIES AND EQUIPMENT	42,275	.9	23,447	.5	30,368	.6
SERVICES	74,056	.5	107,454	.7	182,911	1.3

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

Maine

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	370,011	.3	517,879	.4	830,458	.6
AIRFRAMES AND SPARES	0	.0	0	.0	31	*
AIRCRAFT ENGINES AND SPARES	0	.0	0	.0	94	*
OTHER AIRCRAFT EQUIPMENT	74	*	43	*	109	*
MISSILE AND SPACE SYSTEMS	7,746	*	7,874	*	9,645	*
SHIPS	223,836	2.2	408,807	2.8	726,127	6.0
COMBAT VEHICLES	1,561	.1	5,890	.2	401	*
NON-COMBAT VEHICLES	122	*	0	.0	0	.0
WEAPONS	38,823	2.3	20,300	1.1	32,161	1.3
AMMUNITION	1,318	*	1,062	*	0	.0
ELECTRONICS AND COMMUNICATION EQUIP	8,233	*	10,014	.1	1,542	*
PETROLEUM	9,244	.3	3,604	.1	4,508	.2
OTHER FUELS AND LUBRICANTS	0	.0	143	.1	0	.0
CONTAINERS AND HANDLING EQUIPMENT	0	.0	0	.0	105	.7
TEXTILES, CLOTHING, AND EQUIPAGE	2,347	.3	2,524	.2	3,144	.3
BUILDING SUPPLIES	0	.0	0	.0	0	.0
SUBSISTENCE	4,325	.3	4,751	.4	4,360	.4
PRODUCTION EQUIPMENT	75	*	176	.1	0	.0
CONSTRUCTION	45,830	.6	29,330	.4	28,708	.3
MEDICAL & DENTAL SUPPLIES & EQUIP	112	*	319	.1	487	.1
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	0	.0	0	.0	0	.0
MATERIALS HANDLING EQUIPMENT	50	*	0	.0	0	.0
ALL OTHER SUPPLIES AND EQUIPMENT	4,536	.1	5,503	.1	7,020	.1
SERVICES	21,779	.2	17,539	.1	12,016	.1

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

Maryland

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	3,870,878	3.2	4,270,989	3.4	4,752,454	3.6
AIRFRAMES AND SPARES	89,102	.5	165,588	1.0	65,212	.3
AIRCRAFT ENGINES AND SPARES	2,754	.1	4,252	.1	5,530	.1
OTHER AIRCRAFT EQUIPMENT	187,104	4.3	176,141	4.3	226,804	4.6
MISSILE AND SPACE SYSTEMS	734,098	3.6	799,054	3.7	811,273	3.8
SHIPS	147,537	1.5	226,530	1.6	250,046	2.1
COMBAT VEHICLES	3,334	.1	2,589	.1	1,350	*
NON-COMBAT VEHICLES	432	*	1,500	.1	1,738	*
WEAPONS	36,859	2.2	13,898	.8	10,814	.4
AMMUNITION	20,730	.5	35,466	.8	31,237	.7
ELECTRONICS AND COMMUNICATION EQUIP	1,236,431	6.4	1,443,141	7.8	1,695,385	7.1
PETROLEUM	28,273	.9	47,281	1.5	18,941	.7
OTHER FUELS AND LUBRICANTS	443	.6	0	.0	63	.1
CONTAINERS AND HANDLING EQUIPMENT	0	.0	0	.0	0	.0
TEXTILES, CLOTHING, AND EQUIPAGE	14,891	1.7	6,163	.5	6,492	.6
BUILDING SUPPLIES	250	.3	425	.4	369	.4
SUBSISTENCE	14,967	1.2	10,651	.8	9,494	.8
PRODUCTION EQUIPMENT	8,172	3.4	8,702	3.5	8,718	2.6
CONSTRUCTION	276,675	3.8	248,664	3.1	314,578	3.6
CONSTRUCTION EQUIPMENT	113	.1	334	.4	118	.1
MEDICAL & DENTAL SUPPLIES & EQUIP	6,015	1.5	7,114	1.5	8,675	1.8
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	2,265	4.7	1,050	1.8	1,801	1.7
MATERIALS HANDLING EQUIPMENT	750	.6	2,079	.9	1,333	1.2
ALL OTHER SUPPLIES AND EQUIPMENT	234,869	5.2	294,868	5.9	348,841	6.4
SERVICES	824,814	5.8	775,499	5.4	934,642	6.9

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

Massachusetts

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	8,757,467	7.3	7,212,149	5.7	8,685,102	6.5
AIRFRAMES AND SPARES	332,807	1.9	66,267	4	62,297	3
AIRCRAFT ENGINES AND SPARES	512,341	9.7	735,040	13.0	771,073	13.1
OTHER AIRCRAFT EQUIPMENT	38,319	.9	35,034	.8	73,655	1.5
MISSILE AND SPACE SYSTEMS	2,914,699	14.1	3,252,886	15.2	3,349,178	15.5
SHIPS	117,947	1.2	145,946	1.0	362,209	3.0
COMBAT VEHICLES	178,569	6.8	97,459	3.7	148,002	4.6
NON-COMBAT VEHICLES	50-	*	1,076	.1	424	*
WEAPONS	211,076	12.7	97,542	5.4	142,917	5.8
AMMUNITION	58,036	1.5	78,466	1.9	81,106	1.8
ELECTRONICS AND COMMUNICATION EQUIP	2,954,745	15.3	1,111,187	6.0	2,163,311	9.1
PETROLEUM	19,071	.6	20,669	.7	28,331	1.0
OTHER FUELS AND LUBRICANTS	0	.0	158	.1	222	.2
CONTAINERS AND HANDLING EQUIPMENT	60	.2	297	1.8	2,466	15.7
TEXTILES, CLOTHING, AND EQUIPAGE	4,235	.5	22,327	2.0	10,754	1.0
BUILDING SUPPLIES	1,984	2.2	1,317	1.3	1,431	1.7
SUBSTANCE	20,259	1.6	21,826	1.7	14,633	1.2
PRODUCTION EQUIPMENT	5,081	2.1	12,938	5.2	15,999	4.8
CONSTRUCTION	119,765	1.6	102,806	1.3	91,289	1.1
CONSTRUCTION EQUIPMENT	1,296	.6	10,307	11.2	11,733	8.7
MEDICAL & DENTAL SUPPLIES & EQUIP	7,102	1.7	9,257	2.0	25,105	5.3
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	5,000	10.5	4,210	7.2	35,653	34.3
MATERIALS HANDLING EQUIPMENT	29	*	63	*	414	.4
ALL OTHER SUPPLIES AND EQUIPMENT	119,162	2.6	126,025	2.5	133,576	2.5
SERVICES	1,135,934	8.1	1,259,046	8.7	1,159,324	8.5

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

Michigan

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	1,265,931	1.1	1,270,454	1.0	1,865,981	1.4
AIRFRAMES AND SPARES	33,624	.2	77,767	.4	52,897	.3
AIRCRAFT ENGINES AND SPARES	81,595	1.5	73,805	1.3	67,895	1.2
OTHER AIRCRAFT EQUIPMENT	52,990	1.2	50,557	1.2	94,568	1.9
MISSILE AND SPACE SYSTEMS	9,325	*	79,068	.4	100,939	.5
SHIPS	13,616	.1	28,507	.2	36,129	.3
COMBAT VEHICLES	352,079	13.3	221,464	8.4	526,604	16.3
NON-COMBAT VEHICLES	62,301	4.8	56,863	3.9	102,477	6.0
WEAPONS	15,586	.9	45,471	2.5	73,800	3.0
AMMUNITION	3,718	.1	17,559	.4	12,600	.3
ELECTRONICS AND COMMUNICATION EQUIP	270,243	1.4	257,556	1.4	320,798	1.3
PETROLEUM	5,120	.2	2,698	.1	6,882	.2
OTHER FUELS AND LUBRICANTS	45	.1	0	.0	34	*
CONTAINERS AND HANDLING EQUIPMENT	0	.0	169	1.0	0	.0
TEXTILES, CLOTHING, AND EQUIPAGE	5,350	.6	18,133	1.6	15,796	1.5
BUILDING SUPPLIES	24,531	27.2	141	.1	319	.4
SUBSISTENCE	33,492	2.6	31,861	2.5	35,051	3.0
PRODUCTION EQUIPMENT	4,308	1.8	7,632	3.1	10,309	3.1
CONSTRUCTION	61,510	.8	54,593	.7	81,219	.9
CONSTRUCTION EQUIPMENT	682	.3	40	*	299	.2
MEDICAL & DENTAL SUPPLIES & EQUIP	8,122	2.0	9,322	2.0	10,859	2.3
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	82	.2	32	.1	110	.1
MATERIALS HANDLING EQUIPMENT	8,875	7.4	22,046	10.0	15,023	13.3
ALL OTHER SUPPLIES AND EQUIPMENT	133,416	2.9	99,044	2.0	151,558	2.8
SERVICES	85,321	.6	116,126	.8	149,815	1.1

**TABLE III - 1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

Minnesota

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	1,773,974	1.5	2,082,759	1.7	2,426,194	1.8
AIRFRAMES AND SPARES	9,523	.1	10,348	.1	13,751	.1
AIRCRAFT ENGINES AND SPARES	8,188	.2	5,712	.1	5,925	.1
OTHER AIRCRAFT EQUIPMENT	33,269	.8	24,984	.6	29,678	.6
MISSILE AND SPACE SYSTEMS	139,708	.7	192,736	.9	187,622	.9
SHIPS	16,457	.2	7,805	.1	15,221	.1
COMBAT VEHICLES	7,830	.3	7,207	.3	14,662	.5
NON-COMBAT VEHICLES	5,226	.4	9,033	.6	11,646	.7
WEAPONS	67,913	4.1	123,652	6.8	63,862	2.6
AMMUNITION	781,286	19.7	873,358	20.8	869,389	18.9
ELECTRONICS AND COMMUNICATION EQUIP	459,730	2.4	544,898	2.9	895,066	3.7
PETROLEUM	470	*	1,954	.1	2,380	.1
OTHER FUELS AND LUBRICANTS	161	.2	0	.0	0	.0
CONTAINERS AND HANDLING EQUIPMENT	0	.0	0	.0	415	2.6
TEXTILES, CLOTHING, AND EQUIPAGE	2,053	.2	15,103	1.3	3,924	.4
BUILDING SUPPLIES	153	.2	67	.1	155	.2
SUBSISTENCE	48,704	3.8	49,821	4.0	46,789	4.0
TRANSPORTATION EQUIPMENT	0	.0	0	.0	0	.0
PRODUCTION EQUIPMENT	808	.3	2,002	.8	13,225	4.0
CONSTRUCTION	20,489	.3	28,071	.4	25,176	.3
CONSTRUCTION EQUIPMENT	125	.1	703	.8	1,027	.8
MEDICAL & DENTAL SUPPLIES & EQUIP	844	.2	834	.2	911	.2
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	538	1.1	314	.5	1,637	1.6
MATERIALS HANDLING EQUIPMENT	29	*	2,751	1.2	224	.2
ALL OTHER SUPPLIES AND EQUIPMENT	72,709	1.6	68,514	1.4	76,921	1.4
SERVICES	97,761	.7	112,892	.8	146,588	1.1

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987

Mississippi

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	1,234,558	1.0	2,421,981	1.9	1,473,722	1.1
AIRFRAMES AND SPARES	72,985	.4	72,825	.4	45,753	.2
AIRCRAFT ENGINES AND SPARES	2,204	*	4,585	.1	4,121	.1
OTHER AIRCRAFT EQUIPMENT	14,203	.3	34,727	.8	24,309	.5
MISSILE AND SPACE SYSTEMS	5,039	*	4,804	*	2,054	*
SHIPS	767,151	7.6	1,823,510	12.7	802,158	6.6
COMBAT VEHICLES	346	*	695	*	36-	*
NON-COMBAT VEHICLES	2,111	.2	24,850-	1.6-	27,123	1.6
WEAPONS	625	*	2,676	.1	3,392	.1
AMMUNITION	138,905	3.5	66,266	1.6	198,056	4.3
ELECTRONICS AND COMMUNICATION EQUIP	7,312	*	14,627	.1	3,543	*
PETROLEUM	6,335	.2	98,019	3.1	58,587	2.0
TEXTILES, CLOTHING, AND EQUIPAGE	11,138	1.3	41,610	3.7	45,628	4.4
BUILDING SUPPLIES	2,768	3.1	11,692	11.2	25,312	30.8
SUBSISTENCE	4,905	.4	6,532	.5	6,546	.6
PRODUCTION EQUIPMENT	37	*	327	.1	108	*
CONSTRUCTION EQUIPMENT	106,389	1.5	151,172	1.9	118,951	1.4
MEDICAL & DENTAL SUPPLIES & EQUIP	757	.4	70	.1	428	.3
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	716	.2	2,407	.5	2,325	.5
MATERIALS HANDLING EQUIPMENT	541	1.1	77	.1	0	.0
ALL OTHER SUPPLIES AND EQUIPMENT	122	.1	118	.1	45	*
SERVICES	11,949	.3	16,460	.3	19,401	.4
	78,020	.6	93,632	.6	85,918	.6

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987

Missouri

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	6,282,649	5.2	5,506,801	4.4	5,996,537	4.5
AIRFRAMES AND SPARES	4,118,863	22.9	3,493,452	20.2	3,849,616	20.6
AIRCRAFT ENGINES AND SPARES	77,163	1.5	68,463	1.2	78,094	1.3
OTHER AIRCRAFT EQUIPMENT	269,751	6.3	150,991	3.7	108,025	2.2
MISSILE AND SPACE SYSTEMS	732,678	3.5	752,207	3.5	814,220	3.8
SHIPS	5,666	.1	4,510	*	19,648	.2
COMBAT VEHICLES	11,042	.4	42,459	1.6	85,249	2.6
NON-COMBAT VEHICLES	36,723	2.8	26,804	1.8	34,366	2.0
WEAPONS	17,586	1.1	10,990	.6	7,685	.3
AMMUNITION	250,402	6.3	212,295	5.1	221,597	4.8
ELECTRONICS AND COMMUNICATION EQUIP	176,720	.9	136,493	.7	166,459	.7
PETROLEUM	11,225	.3	17,609	.6	9,879	.3
OTHER FUELS AND LUBRICANTS	579	.8	0	.0	0	.0
CONTAINERS AND HANDLING EQUIPMENT	0	.0	0	.0	0	.0
TEXTILES, CLOTHING, AND EQUIPAGE	4,976	.6	8,042	.7	19,336	1.9
BUILDING SUPPLIES	331-	.3-	6,219	5.9	413	.5
SUBSISTENCE	17,511	1.4	21,127	1.7	19,175	1.6
TRANSPORTATION EQUIPMENT	45	2.2	0	.0	0	.0
PRODUCTION EQUIPMENT	2,414	1.0	15,630	6.3	3,034	.9
CONSTRUCTION	160,354	2.2	159,815	2.0	120,632	1.4
CONSTRUCTION EQUIPMENT	0	.0	390	.4	87	.1
MEDICAL & DENTAL SUPPLIES & EQUIP	15,738	3.8	23,073	5.0	17,420	3.7
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	441	.9	336	.6	326	.3
MATERIALS HANDLING EQUIPMENT	337-	2-	159	.1	39-	*
ALL OTHER SUPPLIES AND EQUIPMENT	82,094	1.8	213,905	4.3	243,747	4.5
SERVICES	291,346	2.1	141,832	1.0	177,568	1.3

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

Montana

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	80,536	.1	80,113	.1	93,489	.1
AIRFRAMES AND SPARES	254	*	453	*	170	*
AIRCRAFT ENGINES AND SPARES	0	.0	0	.0	0	.0
OTHER AIRCRAFT EQUIPMENT	0	.0	117	*	0	.0
MISSILE AND SPACE SYSTEMS	108	*	3,980	*	57	*
SHIPS	0	.0	0	.0	0	.0
COMBAT VEHICLES	0	.0	53	*	0	.0
NON-COMBAT VEHICLES	0	.0	0	.0	0	.0
WEAPONS	0	.0	218	*	321	*
AMMUNITION	207	*	4,550	*	190	*
ELECTRONICS AND COMMUNICATION EQUIP	2,251	*	59-	*	790	*
PETROLEUM	17,972	.5	8,226	.3	4,168	.1
OTHER FUELS AND LUBRICANTS	0	.0	0	.0	0	.0
TEXTILES, CLOTHING, AND EQUIPAGE	813	.1	318	*	391	*
BUILDING SUPPLIES	32	*	26	*	70	.1
PRODUCTION EQUIPMENT	0	.0	0	.0	0	.0
CONSTRUCTION	28,581	.4	39,370	.5	42,720	.5
CONSTRUCTION EQUIPMENT	0	.0	0	.0	90	.1
MEDICAL & DENTAL SUPPLIES & EQUIP	9,472	2.3	406	.1	6,135	1.3
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	46	.1	0	.0	36	*
MATERIALS HANDLING EQUIPMENT	0	.0	0	.0	54	*
ALL OTHER SUPPLIES AND EQUIPMENT	9,422	.2	9,770	.2	26,559	.5
SERVICES	11,378	.1	12,685	.1	11,738	.1

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

Nebraska

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	221,684	.2	258,548	.2	256,702	.2
AIRFRAMES AND SPARES						
AIRCRAFT ENGINES AND SPARES	50	*	281	*	147	*
OTHER AIRCRAFT EQUIPMENT	45	*	0	0	528-	*
MISSILE AND SPACE SYSTEMS	617	*	4,600	.1	1,934	*
SHIPS	551	*	639	*	892	*
	4,395	*	4,629	*	8,747	.1
COMBAT VEHICLES	491	*	655	*	620	*
NON-COMBAT VEHICLES	10,337	.8	7,795	.5	7,534	.4
WEAPONS	146	*	659	*	326	*
AMMUNITION	1,237	*	1,321	*	2,465	.1
ELECTRONICS AND COMMUNICATION EQUIP	47,933	.2	83,384	.4	82,983	.3
PETROLEUM	4,207	.1	3,862	.1	4,010	.1
CONTAINERS AND HANDLING EQUIPMENT	201	.5	0	0	0	0
BUILDING SUPPLIES	0	0	45	*	313	.4
SUBSISTENCE	48,590	3.8	52,605	4.2	44,986	3.8
TRANSPORTATION EQUIPMENT	35	1.7	0	0	0	0
PRODUCTION EQUIPMENT	0	0	0	0	0	0
CONSTRUCTION EQUIPMENT	27,098	.4	24,906	.3	49,717	.6
MEDICAL & DENTAL SUPPLIES & EQUIP	0	0	0	0	109	.1
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	3,401	.8	3,410	.7	6,988	1.5
	485	1.0	390	.7	146	.1
MATERIALS HANDLING EQUIPMENT	234	.2	272	.1	11	*
ALL OTHER SUPPLIES AND EQUIPMENT	4,292	.1	6,691	.1	7,825	.1
SERVICES	67,339	.5	62,404	.4	37,477	.3

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

Nevada

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	230,148	.2	206,732	.2	232,119	.2
AIRFRAMES AND SPARES	11,085	.1	8,482	*	970	*
AIRCRAFT ENGINES AND SPARES	555	*	7,800	.1	0	0
OTHER AIRCRAFT EQUIPMENT	7,138	.2	1,120	*	992	*
MISSILE AND SPACE SYSTEMS	749	*	622	*	284	*
SHIPS	1,183	*	865	*	72	*
COMBAT VEHICLES	454	*	118	*	39	*
NON-COMBAT VEHICLES	1,047	.1	0	0	264	*
WEAPONS	287	*	0	0	0	0
AMMUNITION	21,663	.5	31,481	.7	20,992	.5
ELECTRONICS AND COMMUNICATION EQUIP	29,791	.2	10,294	.1	15,910	.1
PETROLEUM	1,584	*	1,676	.1	1,804	.1
TEXTILES, CLOTHING, AND EQUIPAGE	0	0	2,443	.2	415	*
BUILDING SUPPLIES	86	.1	64	.1	32	*
CONSTRUCTION	62,297	.9	45,845	.6	119,708	1.4
MEDICAL & DENTAL SUPPLIES & EQUIP	658	.2	846	.2	900	.2
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	157	.3	45	.1	0	0
MATERIALS HANDLING EQUIPMENT	94	.1	0	0	4,596	4.1
ALL OTHER SUPPLIES AND EQUIPMENT	1,694-	*	10,790	.2	10,592	.2
SERVICES	93,014	.7	84,241	.6	54,549	.4

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987

New Hampshire

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	477,798	.4	480,822	.4	468,940	.4
AIRFRAMES AND SPARES	2,817	*	4,170	*	3,963	*
AIRCRAFT ENGINES AND SPARES	3,560	.1	7,063	.1	16,860	.3
OTHER AIRCRAFT EQUIPMENT	45,205	1.1	22,046	.5	16,475	.3
MISSILE AND SPACE SYSTEMS	99,960	.5	19,807	.1	43,673	.2
SHIPS	9,141	.1	2,412	*	3,688	*
COMBAT VEHICLES	330	*	1,706	.1	195	*
NON-COMBAT VEHICLES	215	*	36	*	0	.0
WEAPONS	3,807	.2	1,074	.1	1,867	.1
AMMUNITION	03	*	1,104	*	200	*
ELECTRONICS AND COMMUNICATION EQUIP	224,735	1.2	337,194	1.8	276,089	1.2
PETROLEUM	1,326	*	690	*	492	*
OTHER FUELS AND LUBRICANTS	0	.0	74	.1	125	.1
TEXTILES, CLOTHING, AND EQUIPAGE	1,014	.1	422	*	1,031	.1
BUILDING SUPPLIES	0	.0	44	*	239	.3
SUBSISTENCE	130	*	25	*	221	*
PRODUCTION EQUIPMENT	93	*	188	.1	2,347	.7
CONSTRUCTION	29,197	.4	26,588	.3	38,697	.4
CONSTRUCTION EQUIPMENT	0	.0	32	*	0	.0
MEDICAL & DENTAL SUPPLIES & EQUIP	895	.2	461	.1	566	.1
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	309	.6	0	.0	111	.1
MATERIALS HANDLING EQUIPMENT	0	.0	51	*	28	*
ALL OTHER SUPPLIES AND EQUIPMENT	23,347	.5	28,377	.6	41,819	.8
SERVICES	31,714	.2	27,258	.2	20,254	.1

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

New Jersey

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	3,393,371	2.8	3,359,094	2.7	3,282,518	2.5
AIRFRAMES AND SPARES	36,691	.2	50,287	.3	30,583	.2
AIRCRAFT ENGINES AND SPARES	29,887	.6	24,826	.4	38,315	.6
OTHER AIRCRAFT EQUIPMENT	171,903	4.0	63,823	1.5	151,497	3.1
MISSILE AND SPACE SYSTEMS	832,433	4.0	911,155	4.2	588,796	2.7
SHIPS	204,025	2.0	168,113	1.2	246,310	2.0
COMBAT VEHICLES	3,266	.1	13,314	.5	22,143	.7
NON-COMBAT VEHICLES	1,372	.1	1,686	.1	155	*
WEAPONS	32,602	2.0	35,011	1.9	42,943	1.7
AMMUNITION	39,952	1.0	38,959	.9	28,767	.6
ELECTRONICS AND COMMUNICATION EQUIP	1,004,601	5.2	1,017,577	5.5	1,268,733	5.3
PETROLEUM	24,908	.8	43,452	1.4	54,469	1.9
OTHER FUELS AND LUBRICANTS	1,845	2.5	75	.1	241	.3
CONTAINERS AND HANDLING EQUIPMENT	1,083	2.7	191	1.1	0	0
TEXTILES, CLOTHING, AND EQUIPAGE	64,605	7.3	64,770	5.7	30,238	2.9
BUILDING SUPPLIES	39	*	130	.1	139	.2
SUBSISTENCE	81,194	6.4	59,054	4.7	54,992	4.7
PRODUCTION EQUIPMENT	4,475	1.9	3,605	1.4	3,770	1.1
CONSTRUCTION EQUIPMENT	207,177	2.8	198,958	2.5	174,755	2.0
CONSTRUCTION EQUIPMENT	0	0	0	0	0	0
MEDICAL & DENTAL SUPPLIES & EQUIP	48,057	11.6	51,762	11.1	48,690	10.2
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	1,250	2.6	1,738	3.0	2,102	2.0
MATERIALS HANDLING EQUIPMENT	51	*	1,344	.6	1,474	1.3
ALL OTHER SUPPLIES AND EQUIPMENT	176,664	3.9	149,804	3.0	218,403	4.0
SERVICES	425,291	3.0	459,460	3.2	275,003	2.0

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987

New Mexico

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	625,032	.5	663,286	.5	583,669	.4
AIRFRAMES AND SPARES	48,399	.3	19,897	.1	6,948	.*
AIRCRAFT ENGINES AND SPARES	1,007	.*	173	.*	9,513	.2
OTHER AIRCRAFT EQUIPMENT	41,213	1.0	22,179	.5	48,912	1.0
MISSILE AND SPACE SYSTEMS	55,945	.3	50,108	.2	50,810	.2
SHIPS	111	.*	145	.*	324	.*
COMBAT VEHICLES	610	.*	0	0	0	0
NON-COMBAT VEHICLES	0	0	250	.*	28	.*
WEAPONS	83,184	5.0	72,219	4.0	67,769	2.7
AMMUNITION	9,049	.2	354	.*	235	.*
ELECTRONICS AND COMMUNICATION EQUIP	93,921	.5	120,761	.6	79,329	.3
PETROLEUM	14,771	.4	14,704	.5	10,877	.4
OTHER FUELS AND LUBRICANTS	671	.9	0	0	1,059	1.1
TEXTILES, CLOTHING, AND EQUIPAGE	136	.*	147	.*	146	.*
BUILDING SUPPLIES	105	.1	678	.6	2,217	2.7
SUBSISTENCE	1,179-	.*	3,727	.3	0	0
PRODUCTION EQUIPMENT	168	.1	81	.*	0	0
CONSTRUCTION	86,646	1.2	125,561	1.6	103,508	1.2
MEDICAL & DENTAL SUPPLIES & EQUIP	699	.2	194	.*	593	.1
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	169	.4	179	.3	59	.1
MATERIALS HANDLING EQUIPMENT	170	.1	0	0	0	0
ALL OTHER SUPPLIES AND EQUIPMENT	18,192	.4	27,217	.5	17,233	.3
SERVICES	171,045	1.2	204,712	1.4	184,109	1.4

**TABLE III - 1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

New York

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	6,552,164	5.5	7,705,717	6.1	9,624,803	7.2
AIRFRAMES AND SPARES	1,574,257	8.8	1,819,597	10.5	2,046,940	10.9
AIRCRAFT ENGINES AND SPARES	73,123	1.4	93,559	1.7	125,986	2.1
OTHER AIRCRAFT EQUIPMENT	398,303	9.3	629,404	15.2	870,543	17.8
MISSILE AND SPACE SYSTEMS	209,796	1.0	186,859	.9	338,851	1.6
SHIPS	1,018,270	10.1	830,641	5.8	1,174,967	9.7
COMBAT VEHICLES	12,010	.5	7,352	.3	16,466	.5
NON-COMBAT VEHICLES	8,098	.6	6,737	.5	12,471	.7
WEAPONS	23,467	1.4	41,964	2.3	197,742	8.0
AMMUNITION	44,529	1.1	46,194	1.1	39,195	.9
ELECTRONICS AND COMMUNICATION EQUIP	1,877,827	9.7	2,084,857	11.2	2,456,345	10.3
PETROLEUM	68,972	2.1	64,729	2.1	41,683	1.5
OTHER FUELS AND LUBRICANTS	183	.3	17,156	14.9	0	0
CONTAINERS AND HANDLING EQUIPMENT	102	.3	26	.2	150	1.0
TEXTILES, CLOTHING, AND EQUIPAGE	66,996	7.5	79,089	7.0	70,103	6.7
BUILDING SUPPLIES	187	.2	621	.6	515	.6
SUBSISTENCE	67,314	5.3	60,361	4.8	71,792	6.1
TRANSPORTATION EQUIPMENT	300	14.9	0	.0	0	0
PRODUCTION EQUIPMENT	8,912	3.7	7,628	3.1	13,365	4.0
CONSTRUCTION	241,735	3.3	598,994	7.6	702,548	8.1
CONSTRUCTION EQUIPMENT	60	*	305	.3	3,105	2.3
MEDICAL & DENTAL SUPPLIES & EQUIP	28,826	7.0	76,489	16.4	65,708	13.8
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	7,918	16.6	12,160	20.7	20,954	20.2
MATERIALS HANDLING EQUIPMENT	884	.7	12,014	5.4	20,753	7.7
ALL OTHER SUPPLIES AND EQUIPMENT	360,108	7.9	408,477	8.2	416,746	7.7
SERVICES	459,987	3.3	620,504	4.3	937,875	6.9

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

North Carolina

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	1,103,742	.9	1,241,399	1.0	1,242,663	.9
AIRFRAMES AND SPARES	16,642	.1	6,071	*	6,395	*
AIRCRAFT ENGINES AND SPARES	10,624	.2	24,009	.4	2,062	*
OTHER AIRCRAFT EQUIPMENT	26,644	.6	29,675	.7	22,722	.5
MISSILE AND SPACE SYSTEMS	5,262	*	15,254	.1	15,632	.1
SHIPS	12,530	.1	10,528	.1	11,635	.1
COMBAT VEHICLES	835	*	1,242	*	5,751	.2
NON-COMBAT VEHICLES	4,242	.3	4,485	.3	9,163	.5
WEAPONS	10,652	.6	8,948	.5	2,142	.1
AMMUNITION	12,260	.3	26,330	.6	33,748	.7
ELECTRONICS AND COMMUNICATION EQUIP	359,896	1.9	327,149	1.8	388,884	1.6
PETROLEUM	9,094	.3	25,114	.8	17,838	.6
OTHER FUELS AND LUBRICANTS	0	.0	0	.0	0	.0
CONTAINERS AND HANDLING EQUIPMENT	0	.0	10,593	63.7	3,363	21.4
TEXTILES, CLOTHING, AND EQUIPAGE	76,006	8.6	82,824	7.3	82,302	7.9
BUILDING SUPPLIES	657	.7	903	.9	1,060	1.3
SUBSISTENCE	20,192	1.6	17,751	1.4	14,930	1.3
PRODUCTION EQUIPMENT	2,266	.9	1,515	.6	2,151	.6
CONSTRUCTION	205,235	2.8	341,891	4.3	301,745	3.5
CONSTRUCTION EQUIPMENT	511	.2	711	.8	14-	*
MEDICAL & DENTAL SUPPLIES & EQUIP	25,611	6.2	25,129	5.4	17,946	3.8
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	430	.9	426	.7	279	.3
MATERIALS HANDLING EQUIPMENT	3,019	2.5	707	.3	1,755	1.5
ALL OTHER SUPPLIES AND EQUIPMENT	128,033	2.8	120,240	2.4	164,262	3.0
SERVICES	173,101	1.2	159,904	1.1	136,912	1.0

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

North Dakota

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	121,814	.1	117,297	.1	158,329	.1
AIRFRAMES AND SPARES	126	*	284-	*	0	0
OTHER AIRCRAFT EQUIPMENT	468	*	111-	*	202	*
MISSILE AND SPACE SYSTEMS	5,757	*	17,097	.1	78	*
SHIPS	0	.0	170	*	0	0
COMBAT VEHICLES	2,714	.1	2,400	.1	3,282	.1
NON-COMBAT VEHICLES	8,472	.7	27,224	1.9	5,922	.3
WEAPONS	167	*	0	0	0	0
ELECTRONICS AND COMMUNICATION EQUIP	6,999	*	558	*	2,211	*
PETROLEUM	2,086	.1	8,030	.3	3,423	.1
TEXTILES, CLOTHING, AND EQUIPAGE	11,749	1.3	0	0	16,666	1.6
SUBSISTENCE	1,220	.1	1,499	.1	1,457	.1
CONSTRUCTION	33,141	.5	29,807	.4	70,008	.8
CONSTRUCTION EQUIPMENT	111	.1	0	0	130	.1
MEDICAL & DENTAL SUPPLIES & EQUIP	0	.0	109	*	432	.1
MATERIALS HANDLING EQUIPMENT	1,082	.9	60	*	0	0
ALL OTHER SUPPLIES AND EQUIPMENT	18,303	.4	1,769	*	23,507	.4
SERVICES	29,419	.2	28,969	.2	31,011	.2

**TABLE III - 1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

Ohio

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	5,069,368	4.2	5,060,402	4.0	4,549,702	3.4
AIRFRAMES AND SPARES						
AIRCRAFT ENGINES AND SPARES	159,599	.9	87,165	.5	97,493	.5
OTHER AIRCRAFT EQUIPMENT	1,794,759	34.0	1,785,388	31.5	1,811,782	30.7
MISSILE AND SPACE SYSTEMS	180,485	4.2	158,671	3.8	239,043	4.9
SHIPS	55,068	.3	39,238	.2	50,218	.2
	44,296	.4	77,674	.5	37,762	.3
COMBAT VEHICLES	865,958	32.8	893,182	34.0	792,519	24.5
NON-COMBAT VEHICLES	386,309	29.8	473,288	32.6	242,419	14.2
WEAPONS	21,421	1.3	28,806	1.6	56,180	2.3
AMMUNITION	239,130	6.0	182,467	4.3	122,814	2.7
ELECTRONICS AND COMMUNICATION EQUIP	339,341	1.8	369,272	2.0	240,330	1.0
PETROLEUM	68,239	2.1	63,968	2.0	17,338	.6
OTHER FUELS AND LUBRICANTS	11,827	16.2	4,383	3.8	2,867	3.0
CONTAINERS AND HANDLING EQUIPMENT	1,044	2.6	1,115	.7	741	4.7
TEXTILES, CLOTHING, AND EQUIPAGE	7,947	.9	15,118	1.3	40,511	3.9
BUILDING SUPPLIES	2,033	2.3	850	.8	768	.9
SUBSISTENCE	58,161	4.6	68,579	5.5	41,570	3.5
TRANSPORTATION EQUIPMENT	0	0	0	0	86	1.1
PRODUCTION EQUIPMENT	41,710	17.4	39,420	15.8	25,515	7.7
CONSTRUCTION	122,307	1.7	164,922	2.1	150,099	1.7
CONSTRUCTION EQUIPMENT	202	.1	466	.5	246	.2
MEDICAL & DENTAL SUPPLIES & EQUIP	26,379	6.4	32,824	7.1	35,996	7.5
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	662	1.4	66	.1	27	*
MATERIALS HANDLING EQUIPMENT	1,343	1.1	2,089	.9	1,789	1.6
ALL OTHER SUPPLIES AND EQUIPMENT	264,528	5.8	269,225	5.4	291,481	5.4
SERVICES	376,620	2.7	303,226	2.1	250,108	1.8

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987

Oklahoma

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	659,115	.5	540,760	.4	607,866	.5
AIRFRAMES AND SPARES	21,155	.1	50,001	.3	46,718	.2
AIRCRAFT ENGINES AND SPARES	19,505	.4	13,144	.2	7,678	.1
OTHER AIRCRAFT EQUIPMENT	50,911	1.2	6,230	.2	13,650	.3
MISSILE AND SPACE SYSTEMS	13,332	.1	25,062	.1	5,369	*
SHIPS	1,671	*	2,838	*	1,574	*
COMBAT VEHICLES	3,771	.1	74	*	1,400	*
NON-COMBAT VEHICLES	6,818	.5	2,108	.1	2,635	.2
WEAPONS	6,387	.4	7,312	.4	11,214	.5
AMMUNITION	141	*	42	*	0	.0
ELECTRONICS AND COMMUNICATION EQUIP	37,280	.2	44,739	.2	51,103	.2
PETROLEUM	177,495	5.4	91,189	2.9	128,026	4.5
CONTAINERS AND HANDLING EQUIPMENT	1,486	3.7	0	.0	1,000	6.4
TEXTILES, CLOTHING, AND EQUIPAGE	29,440	3.3	99	*	10,915	1.0
BUILDING SUPPLIES	104-	*	5,619	5.4	3,299	4.0
SUBSISTENCE	3,468	.3	2,666	.2	2,125	.2
PRODUCTION EQUIPMENT	109	*	732	.3	272	.1
CONSTRUCTION EQUIPMENT	100,613	1.4	99,121	1.3	140,766	1.6
CONSTRUCTION EQUIPMENT	706	.3	134	.1	68	.1
MEDICAL & DENTAL SUPPLIES & EQUIP	1,462	.4	765	.2	779	.2
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	244	.5	260	.4	1,029	1.0
MATERIALS HANDLING EQUIPMENT	3,094	2.6	2,314	1.0	1,455	1.3
ALL OTHER SUPPLIES AND EQUIPMENT	26,853	.6	43,087	.9	35,590	.7
SERVICES	153,278	1.1	143,224	1.0	141,201	1.0

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987

Oregon

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	178,526	.1	452,853	.4	286,582	.2
AIRFRAMES AND SPARES	110	*	0	0	2,353	*
AIRCRAFT ENGINES AND SPARES	10,414	.2	286	*	84	*
OTHER AIRCRAFT EQUIPMENT	1,794	*	7,584	2	1,093	*
MISSILE AND SPACE SYSTEMS	6,930	*	2,341	*	2,162	*
SHIPS	21,448	.2	53,854	.4	44,154	.4
COMBAT VEHICLES	99	*	453	*	1,466	*
NON-COMBAT VEHICLES	26,489	2.0	112,024	7.7	159	*
WEAPONS	2,205	.1	2,297	.1	5,542	.2
AMMUNITION	962	*	114	*	46	*
ELECTRONICS AND COMMUNICATION EQUIP	45,662	.2	81,120	.4	90,595	.4
PETROLEUM	5,393	.2	3,143	.1	5,493	.2
CONTAINERS AND HANDLING EQUIPMENT	0	0	0	0	219	1.4
TEXTILES, CLOTHING, AND EQUIPAGE	95	*	1,373	.1	934	.1
BUILDING SUPPLIES	4,809	5.3	3,191	3.1	6,110	7.4
SUBSISTENCE	7,637	.6	12,252	1.0	6,429	.5
TRANSPORTATION EQUIPMENT	0	0	0	0	0	0
PRODUCTION EQUIPMENT	408	.2	843	.3	570	.2
CONSTRUCTION	9,546	.1	92,220	1.2	55,875	.6
CONSTRUCTION EQUIPMENT	0	0	136	.1	0	0
MEDICAL & DENTAL SUPPLIES & EQUIP	1,445	.4	4,343	.9	8,276	1.7
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	480	1.0	508	.9	1,587	1.5
MATERIALS HANDLING EQUIPMENT	102	.1	3,161	1.4	26	*
ALL OTHER SUPPLIES AND EQUIPMENT	10,295	.2	12,373	.2	14,245	.3
SERVICES	22,203	.2	59,237	.4	39,164	.3

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

Pennsylvania

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	2,828,032	2.4	3,309,472	2.6	3,844,665	2.9
AIRFRAMES AND SPARES	221,710	1.2	319,466	1.8	311,116	1.7
AIRCRAFT ENGINES AND SPARES	26,709	1.5	53,062	1.9	59,827	1.0
OTHER AIRCRAFT EQUIPMENT	205,886	4.8	157,315	3.8	130,030	2.7
MISSILE AND SPACE SYSTEMS	220,436	1.1	256,173	1.2	334,606	1.5
SHIPS	617,293	6.1	867,808	6.0	742,584	6.1
COMBAT VEHICLES	11,462	.4	86,245	3.3	100,534	3.1
NON-COMBAT VEHICLES	31,369	2.4	45,299	3.1	71,732	4.2
WEAPONS	51,497	3.1	61,415	3.4	67,118	2.7
AMMUNITION	58,801	1.5	97,481	2.3	265,275	5.8
ELECTRONICS AND COMMUNICATION EQUIP	340,049	1.8	326,180	1.8	555,873	2.3
PETROLEUM	121,654	3.7	83,935	2.7	54,667	1.9
OTHER FUELS AND LUBRICANTS	6,455	8.8	20,719	18.0	31,817	33.6
CONTAINERS AND HANDLING EQUIPMENT	212-	4-	924	5.6	1,054	6.7
TEXTILES, CLOTHING, AND EQUIPAGE	57,239	6.4	62,501	5.5	48,548	4.7
BUILDING SUPPLIES	4,482	5.0	769	.7	10,377	12.6
SUBSISTENCE	32,548	2.6	32,849	2.6	29,980	2.5
TRANSPORTATION EQUIPMENT	0	.0	0	.0	62	.8
PRODUCTION EQUIPMENT	22,166	9.2	10,011	4.0	62,652	18.8
CONSTRUCTION	121,183	1.7	140,462	1.8	175,764	2.0
CONSTRUCTION EQUIPMENT	113,039	55.2	727	.8	1,726	1.3
MEDICAL & DENTAL SUPPLIES & EQUIP	44,433	10.8	38,516	8.3	53,513	11.2
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	848	1.8	1,019	1.7	2,243	2.2
MATERIALS HANDLING EQUIPMENT	5,964	4.9	40,950	18.5	55,098	48.6
ALL OTHER SUPPLIES AND EQUIPMENT	206,968	4.5	270,960	5.5	351,566	6.5
SERVICES	306,053	2.2	334,686	2.3	326,903	2.4

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987

Rhode Island

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	417,484	.3	428,961	.3	477,934	.4
AIRFRAMES AND SPARES						
AIRCRAFT ENGINES AND SPARES	270	*	67-	*	5,529	*
OTHER AIRCRAFT EQUIPMENT	1,384	*	724	*	2,019	*
MISSILE AND SPACE SYSTEMS	780	*	590	*	1,251	*
SHIPS	81	*	154	*	869	*
	101,033	1.0	58,356	.4	32,485	.3
COMBAT VEHICLES	167	*	50	*	1,097	*
NON-COMBAT VEHICLES	63	*	251	*	1,49	*
WEAPONS	439	*	1,021	.1	2,487	.1
AMMUNITION	3,752	.1	1,438	*	459	*
ELECTRONICS AND COMMUNICATION EQUIP	91,068	.5	133,499	.7	190,108	.8
PETROLEUM	2,990	.1	6,084	.2	1,252	*
OTHER FUELS AND LUBRICANTS	86	.1	0	.0	0	.0
CONTAINERS AND HANDLING EQUIPMENT	54	.1	0	.0	0	.0
TEXTILES, CLOTHING, AND EQUIPAGE	2,488	.3	16,813	1.5	11,017	1.1
BUILDING SUPPLIES	0	.0	0	.0	32	*
SUBSISTENCE	1,242	.1	1,246	.1	590	.1
PRODUCTION EQUIPMENT	1,018	.4	2,239	.9	2,251	.7
CONSTRUCTION	49,271	.7	19,617	.2	48,286	.6
CONSTRUCTION EQUIPMENT	0	.0	0	.0	0	.0
MEDICAL & DENTAL SUPPLIES & EQUIP	546	.1	1,733	.4	1,673	.4
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	0	.0	0	.0	0	.0
ALL OTHER SUPPLIES AND EQUIPMENT	63,873	1.4	57,954	1.2	48,745	.9
SERVICES	96,879	.7	127,259	.9	127,735	.9

**TABLE III - 1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

South Carolina

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	568,166	.5	566,225	.5	571,069	.4
AIRFRAMES AND SPARES	2,119	*	8,250	*	9,278	*
AIRCRAFT ENGINES AND SPARES	89	*	52	*	3,254	1
OTHER AIRCRAFT EQUIPMENT	1,120	*	1,263	*	5,324	*
MISSILE AND SPACE SYSTEMS	5,644	*	1,412	*	147	*
SHIPS	59,025	.6	55,639	.4	86,757	.7
COMBAT VEHICLES	1,156	*	2,319	.1	7,420	.2
NON-COMBAT VEHICLES	8,851	.7	10,597	.7	8,063	.5
WEAPONS	31,895	1.9	54,419	3.0	11,659	.5
AMMUNITION	300	*	826	*	0	0
ELECTRONICS AND COMMUNICATION EQUIP	19,140	.1	13,118	.1	20,056	.1
PETROLEUM	4,149	.1	8,712	.3	8,819	.3
OTHER FUELS AND LUBRICANTS	0	0	104	.1	0	0
CONTAINERS AND HANDLING EQUIPMENT	0	0	0	0	298	1.9
TEXTILES, CLOTHING, AND EQUIPAGE	7,149	.8	8,834	.8	24,620	2.4
BUILDING SUPPLIES	340	.4	896	.9	1,390	1.7
SUBSISTENCE	41,488	3.3	23,822	1.9	60,829	5.2
PRODUCTION EQUIPMENT	873	.4	186	.1	2,421	.7
CONSTRUCTION	121,133	1.7	172,787	2.2	150,422	1.7
CONSTRUCTION EQUIPMENT	30	*	192	.2	0	0
MEDICAL & DENTAL SUPPLIES & EQUIP	3,429	.8	6,610	1.4	4,597	1.0
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	102	.2	0	0	0	0
MATERIALS HANDLING EQUIPMENT	279	.2	421	.2	33	*
ALL OTHER SUPPLIES AND EQUIPMENT	41,125	.9	61,641	1.2	69,742	1.3
SERVICES	218,730	1.6	134,125	.9	106,588	.8

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987

South Dakota

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	67,426	.1	53,605	*	57,559	*
AIRCRAFT ENGINES AND SPARES						
MISSILE AND SPACE SYSTEMS	1,622	*	0	.0	0	.0
SHIPS	78	*	0	.0	277	*
NON-COMBAT VEHICLES	168	*	119	*	54	*
WEAPONS	0	.0	515	*	2,065	.1
	0	.0	82	*	0	.0
AMMUNITION						
ELECTRONICS AND COMMUNICATION EQUIP	0	.0	0	.0	0	.0
PETROLEUM	20,907	.1	832	*	309	*
TEXTILES, CLOTHING, AND EQUIPAGE	1,607	*	1,102	*	1,785	.1
BUILDING SUPPLIES	1,239	.1	9,433	.8	4,455	.4
	38	*	31	*	0	.0
SUBSISTENCE						
PRODUCTION EQUIPMENT	0	.0	503	*	101	*
CONSTRUCTION	170	.1	74	*	49	*
CONSTRUCTION EQUIPMENT	23,505	.3	22,267	.3	30,327	.3
MEDICAL & DENTAL SUPPLIES & EQUIP	0	.0	0	.0	0	.0
	528	.1	748	.2	2,026	.4
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT						
MATERIALS HANDLING EQUIPMENT	60	.1	0	.0	32	*
ALL OTHER SUPPLIES AND EQUIPMENT	0	.0	161	.1	0	.0
SERVICES	4,220	.1	3,833	.1	3,142	.1
	13,284	.1	13,905	.1	12,937	.1

**TABLE III - 1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

Tennessee

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	1,118,445	.9	1,206,912	1.0	985,921	.7
AIRFRAMES AND SPARES	2,373	*	896	*	430	*
AIRCRAFT ENGINES AND SPARES	1,000	*	150	*	36	*
OTHER AIRCRAFT EQUIPMENT	3,607	.1	3,866	.1	4,995	.1
MISSILE AND SPACE SYSTEMS	376,899	1.8	351,806	1.6	162,064	.7
SHIPS	2,463	*	1,842	*	5,006	*
COMBAT VEHICLES	1,487	.1	2,508	.1	1,286	*
NON-COMBAT VEHICLES	3,985	.3	4,993	.3	8,567	.5
WEAPONS	489	*	709	*	4,637	.2
AMMUNITION	206,701	5.2	225,025	5.4	250,225	5.4
ELECTRONICS AND COMMUNICATION EQUIP	8,366	*	10,651	.1	25,145	.1
PETROLEUM	4,040	.1	2,157	.1	2,293	.1
OTHER FUELS AND LUBRICANTS	800	1.1	353	.3	364	.4
TEXTILES, CLOTHING, AND EQUIPAGE	90,349	10.2	106,357	9.4	122,629	11.8
BUILDING SUPPLIES	925	1.0	534	.5	150	.2
SUBSISTENCE	18,535	1.5	20,664	1.6	21,073	1.8
TRANSPORTATION EQUIPMENT	0	0	0	0	0	0
PRODUCTION EQUIPMENT	1,107	.5	209	.1	4,286	1.3
CONSTRUCTION	66,907	.9	79,874	1.0	57,153	.7
CONSTRUCTION EQUIPMENT	0	0	159	.2	254	.2
MEDICAL & DENTAL SUPPLIES & EQUIP	5,859	1.4	5,576	1.2	3,971	.8
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	413	.9	31	.1	299	.3
MATERIALS HANDLING EQUIPMENT	16,690	13.8	578	.3	1,655	1.5
ALL OTHER SUPPLIES AND EQUIPMENT	39,329	.9	84,925	1.7	42,273	.8
SERVICES	266,121	1.9	303,049	2.1	267,130	2.0

TABLE III - 1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987

Texas

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	9,262,814	7.7	9,001,310	7.2	8,654,123	6.5
AIRFRAMES AND SPARES	3,943,004	21.9	3,451,590	20.0	3,542,891	19.0
AIRCRAFT ENGINES AND SPARES	91,170	1.7	69,182	1.2	62,411	1.1
OTHER AIRCRAFT EQUIPMENT	253,521	5.9	370,816	9.0	312,551	6.4
MISSILE AND SPACE SYSTEMS	1,160,659	5.6	1,010,625	4.7	1,116,936	5.2
SHIPS	24,637	.2	60,068	.4	165,675	1.4
COMBAT VEHICLES	6,671	.3	5,509	.2	8,672	.3
NON-COMBAT VEHICLES	20,052	1.5	9,583	.7	24,464	1.4
WEAPONS	41,912	2.5	40,491	2.2	71,822	2.9
AMMUNITION	197,781	5.0	254,309	6.1	279,450	6.1
ELECTRONICS AND COMMUNICATION EQUIP	967,084	5.0	1,153,014	6.2	868,288	3.6
PETROLEUM	1,028,425	31.3	932,070	29.6	794,324	27.7
OTHER FUELS AND LUBRICANTS	1,000	1.4	6,794	5.9	102	.1
CONTAINERS AND HANDLING EQUIPMENT	0	0	0	0	108	.7
TEXTILES, CLOTHING, AND EQUIPAGE	56,722	6.4	22,531	2.0	36,239	3.5
BUILDING SUPPLIES	1,407	1.6	1,515	1.4	1,591	1.9
SUBSISTENCE	152,727	12.0	162,513	12.9	133,867	11.4
TRANSPORTATION EQUIPMENT	95	4.7	0	0	631	8.2
PRODUCTION EQUIPMENT	19,172	8.0	9,517	3.8	13,062	3.9
CONSTRUCTION	501,400	6.8	530,871	6.7	411,349	4.7
CONSTRUCTION EQUIPMENT	0	.0	585	.6	2,250	1.7
MEDICAL & DENTAL SUPPLIES & EQUIP	9,878	2.4	11,572	2.5	13,856	2.9
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	257	.5	949	1.6	358	.3
MATERIALS HANDLING EQUIPMENT	12,943	10.7	11,499	5.2	7,640	6.6
ALL OTHER SUPPLIES AND EQUIPMENT	250,228	5.5	219,274	4.4	178,224	3.3
SERVICES	522,069	3.7	666,433	4.6	622,642	4.6

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

Utah

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	982,645	.8	870,485	.7	1,183,069	.9
AIRFRAMES AND SPARES	15,665	.1	9,078	.1	10,706	.1
AIRCRAFT ENGINES AND SPARES	1,144	*	3,528	.1	14,044	.2
OTHER AIRCRAFT EQUIPMENT	28,566	.7	46,334	1.1	96,984	2.0
MISSILE AND SPACE SYSTEMS	484,596	2.3	373,521	1.7	641,424	3.0
SHIPS	2,598	*	1,615	*	49,339	.4
COMBAT VEHICLES	1,991	.1	842	*	619	*
NON-COMBAT VEHICLES	37	*	405	*	432	*
WEAPONS	665	*	2,816	.2	1,303	.1
AMMUNITION	10,849	.3	3,753	.1	16,205	.4
ELECTRONICS AND COMMUNICATION EQUIP	53,606	.3	127,519	.7	131,037	.5
PETROLEUM	81,976	2.5	18,453	.6	12,873	.4
OTHER FUELS AND LUBRICANTS	7,464	10.2	12,055	10.5	5,823	6.2
TEXTILES, CLOTHING, AND EQUIPAGE	159	*	0	0	0	0
BUILDING SUPPLIES	65	.1	80	.1	189	.2
SUBSISTENCE	2,539	.2	3,592	.3	2,215	.2
PRODUCTION EQUIPMENT	349	.1	406	.2	828	.2
CONSTRUCTION	114,406	1.6	116,713	1.5	82,937	1.0
CONSTRUCTION EQUIPMENT	52	*	0	0	29	*
MEDICAL & DENTAL SUPPLIES & EQUIP	2,664	.6	4,241	.9	2,865	.6
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	102	.2	624	1.1	298	.3
MATERIALS HANDLING EQUIPMENT	689	.6	30,689	13.9	3,308	2.9
ALL OTHER SUPPLIES AND EQUIPMENT	35,100	.8	38,903	.8	30,565	.6
SERVICES	137,363	1.0	75,318	.5	79,046	.6

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987

Vermont

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	163,359	.1	121,705	.1	113,256	.1
AIRFRAMES AND SPARES	14,043	.1	8,653	.1	9,335	*
AIRCRAFT ENGINES AND SPARES	852	*	3,429	.1	1,419	*
OTHER AIRCRAFT EQUIPMENT	52,146	1.2	23,174	.6	17,107	* 4
MISSILE AND SPACE SYSTEMS	349	*	384	*	282	*
SHIPS	1,352	*	5,387	*	19,163	.2
COMBAT VEHICLES	7,526	.3	7,225	.3	49	*
NON-COMBAT VEHICLES	0	.0	0	.0	0	.0
WEAPONS	64,071	3.9	42,995	2.4	41,900	1.7
AMMUNITION	4,510	.1	4,505	.1	6,864	.1
ELECTRONICS AND COMMUNICATION EQUIP	5,645	*	11,777	.1	3,047	*
PETROLEUM	148	*	206	*	573	*
TEXTILES, CLOTHING, AND EQUIPAGE	2,198	.2	1,694	.1	1,283	.1
SUBSISTENCE	229	*	492	*	184	*
PRODUCTION EQUIPMENT	602	.3	1,755	.7	361	.1
CONSTRUCTION	4,553	.1	866	*	722	*
MEDICAL & DENTAL SUPPLIES & EQUIP	33	*	0	.0	76	*
ALL OTHER SUPPLIES AND EQUIPMENT	2,311	.1	4,293	.1	3,652	.1
SERVICES	2,791	*	4,870	*	7,239	.1

**TABLE III - 1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

Virginia

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	5,896,749	4.9	10,238,011	8.1	7,807,482	5.9
AIRFRAMES AND SPARES	19,987	.1	14,495	.1	20,120	.1
AIRCRAFT ENGINES AND SPARES	7,228	.1	4,582	.1	19,413	.3
OTHER AIRCRAFT EQUIPMENT	54,564	1.3	102,532	2.5	35,557	.7
MISSILE AND SPACE SYSTEMS	119,335	.6	121,012	.6	111,101	.5
SHIPS	1,410,448	14.0	5,584,449	38.8	2,595,440	21.4
COMBAT VEHICLES	5,640	.2	9,579	.4	1,793	.1
NON-COMBAT VEHICLES	7,969	.6	9,011	.6	5,015	.3
WEAPONS	44,657	2.7	28,101	1.5	41,907	1.7
AMMUNITION	192,639	4.9	144,422	3.4	227,982	5.0
ELECTRONICS AND COMMUNICATION EQUIP	1,339,974	6.9	1,540,052	8.3	2,200,204	9.2
PETROLEUM	14,865	.5	14,196	.5	20,306	.7
OTHER FUELS AND LUBRICANTS	4,807	6.6	13,469	11.7	15,274	16.1
CONTAINERS AND HANDLING EQUIPMENT	32,329	81.5	.89	.5	1,983	12.6
TEXTILES, CLOTHING, AND EQUIPAGE	94,615	10.7	49,099	4.3	70,183	6.7
BUILDING SUPPLIES	20,499	22.7	35,794	34.2	2,465	3.0
SUBSISTENCE	26,256	2.1	54,583	4.3	29,250	2.5
PRODUCTION EQUIPMENT	4,988	2.1	5,266	2.1	16,318	4.9
CONSTRUCTION	366,772	5.0	405,562	5.1	421,165	4.9
CONSTRUCTION EQUIPMENT	35,628	17.4	32,751	35.7	26,883	20.0
MEDICAL & DENTAL SUPPLIES & EQUIP	5,082	1.2	5,175	1.1	8,172	1.7
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	5,484	11.5	2,736	4.7	2,893	2.8
MATERIALS HANDLING EQUIPMENT	3,388	2.8	4,500	2.0	3,273	2.9
ALL OTHER SUPPLIES AND EQUIPMENT	376,105	8.3	350,439	7.0	324,127	6.0
SERVICES	1,703,490	12.1	1,706,117	11.8	1,606,658	11.8

**TABLE III - 1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

Washington

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	2,951,055	2.5	2,625,078	2.1	3,112,025	2.3
AIRFRAMES AND SPARES	600,760	3.3	740,807	4.3	692,811	3.7
AIRCRAFT ENGINES AND SPARES	1,753	*	824	*	4,860	1.1
OTHER AIRCRAFT EQUIPMENT	28,367	.7	37,407	.9	94,240	1.9
MISSILE AND SPACE SYSTEMS	730,052	3.5	836,177	3.9	1,015,876	4.7
SHIPS	70,214	.7	102,375	.7	91,800	.8
COMBAT VEHICLES	5,326	.2	2,195	.1	3,616	.1
NON-COMBAT VEHICLES	874	.1	1,630	.1	2,653	.2
WEAPONS	84,706	5.1	102,501	5.6	100,202	4.1
AMMUNITION	2,497	.1	3,638	.1	1,457	*
ELECTRONICS AND COMMUNICATION EQUIP	453,847	2.3	229,041	1.2	514,233	2.2
PETROLEUM	362,083	11.0	17,075	.5	26,305	.9
OTHER FUELS AND LUBRICANTS	819	1.1	970	.8	357	.4
CONTAINERS AND HANDLING EQUIPMENT	170	.4	0	.0	0	.0
TEXTILES, CLOTHING, AND EQUIPAGE	2,181	.2	3,626	.3	2,358	.2
BUILDING SUPPLIES	3,873	4.3	6,378	6.1	7,299	8.9
SUBSISTENCE	31,684	2.5	21,247	1.7	27,825	2.4
PRODUCTION EQUIPMENT	2,486	1.0	12,096	4.8	4,211	1.3
CONSTRUCTION	280,565	3.8	220,598	2.8	271,053	3.1
CONSTRUCTION EQUIPMENT	0	.0	195	.2	21	*
MEDICAL & DENTAL SUPPLIES & EQUIP	1,646	.4	2,108	.5	3,430	.7
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	200	.4	702	1.2	1,055	1.0
MATERIALS HANDLING EQUIPMENT	488	.4	6,388	2.9	627	.6
ALL OTHER SUPPLIES AND EQUIPMENT	81,253	1.8	83,448	1.7	42,574	.8
SERVICES	205,211	1.5	193,652	1.3	203,132	1.5

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987

West Virginia

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	163,440	.1	218,461	.2	150,068	.1
AIRFRAMES AND SPARES	0	0	485	*	421	*
AIRCRAFT ENGINES AND SPARES	320	*	450	*	1,082	*
OTHER AIRCRAFT EQUIPMENT	7,390	.2	7,200	.2	2,692	.1
MISSILE AND SPACE SYSTEMS	5,420	*	21,358	.1	33,868	.2
SHIPS	6,337	.1	1,894	*	12,421	.1
COMBAT VEHICLES	197	*	144	*	711	*
NON-COMBAT VEHICLES	35-	*	35	*	0	0
WEAPONS	0	0	251	*	143	*
AMMUNITION	31,511	.8	37,468	.9	16,889	.4
ELECTRONICS AND COMMUNICATION EQUIP	820	*	1,011	*	1,622	*
PETROLEUM	40,126	1.2	816	*	397-	*
OTHER FUELS AND LUBRICANTS	4,128	5.7	4,782	4.2	9,199	9.7
TEXTILES, CLOTHING, AND EQUIPAGE	5,768	.6	20,001	1.8	7,699	.7
BUILDING SUPPLIES	423	.5	39	*	247	.3
SUBSTANCE	50	*	0	.0	0	.0
PRODUCTION EQUIPMENT	579	.2	0	0	0	0
CONSTRUCTION	48,060	.7	95,711	1.2	46,240	.5
CONSTRUCTION EQUIPMENT	0	0	300	.3	0	0
MEDICAL & DENTAL SUPPLIES & EQUIP	937	.2	1,313	.3	2,304	.5
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	40	.1	0	.0	0	.0
MATERIALS HANDLING EQUIPMENT	298-	1-	572	.3	0	0
ALL OTHER SUPPLIES AND EQUIPMENT	6,458	.1	10,464	.2	8,680	.2
SERVICES	5,209	*	14,167	.1	6,247	*

**TABLE III - 1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987**

Wisconsin

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	1,080,789	.9	911,489	.7	951,146	.7
AIRFRAMES AND SPARES	2,961	*	1,521	*	3,854	*
AIRCRAFT ENGINES AND SPARES	226	*	554	*	1,037	*
OTHER AIRCRAFT EQUIPMENT	15,704	.4	13,025	.3	72,174	1.5
MISSILE AND SPACE SYSTEMS	1,965	*	6,895	*	4,205	*
SHIPS	273,414	2.7	66,576	.5	81,098	.7
COMBAT VEHICLES	16,962	.6	4,373	.2	12,228	.4
NON-COMBAT VEHICLES	333,602	25.7	292,292	20.1	379,804	22.2
WEAPONS	2,519	.2	6,024	.3	8,592	.3
AMMUNITION	63,016	1.6	96,059	2.3	90,471	2.0
ELECTRONICS AND COMMUNICATION EQUIP	70,923	.4	42,330	.2	53,027	.2
PETROLEUM	928	*	4,299	.1	9,840	.3
OTHER FUELS AND LUBRICANTS	158	.2	162	.1	149	.2
TEXTILES, CLOTHING, AND EQUIPAGE	18,706	2.1	25,779	2.3	15,918	1.5
BUILDING SUPPLIES	504	.6	166	.2	192	.2
SUBSISTENCE	32,173	2.5	24,936	2.0	18,249	1.5
PRODUCTION EQUIPMENT	33,686	14.0	24,862	10.0	17,521	5.3
CONSTRUCTION	12,479	.2	26,330	.3	18,017	.2
CONSTRUCTION EQUIPMENT	1,293	.6	3,610	3.9	4,443	3.3
MEDICAL & DENTAL SUPPLIES & EQUIP	25,587	6.2	26,522	5.7	18,710	3.9
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	214	.4	254	.4	311	.3
MATERIALS HANDLING EQUIPMENT	28,544	23.7	42,411	19.2	10,654	9.4
ALL OTHER SUPPLIES AND EQUIPMENT	101,114	2.2	124,416	2.5	112,798	2.1
SERVICES	44,111	.3	78,093	.5	17,854	.1

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FY 1989, 1988, AND 1987

Wyoming

(Amounts in Thousands)

PROCUREMENT PROGRAM	FISCAL YEAR 1989		FISCAL YEAR 1988		FISCAL YEAR 1987	
	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.	VALUE	PERCENT OF U.S.
TOTAL	67,136	.1	54,613	*	47,378	*
AIRFRAMES AND SPARES	288	*	0	0	0	0
OTHER AIRCRAFT EQUIPMENT	98	*	0	0	152	*
MISSILE AND SPACE SYSTEMS	0	0	0	0	0	0
WEAPONS	575	*	0	0	0	0
ELECTRONICS AND COMMUNICATION EQUIP	1,091	*	172	*	44	*
PETROLEUM	38,023	1.2	35,607	1.1	13,411	.5
OTHER FUELS AND LUBRICANTS	0	0	1,566	1.4	1,462	1.5
TEXTILES, CLOTHING, AND EQUIPAGE	0	0	0	0	0	0
SUBSISTENCE	0	0	0	0	31	*
PRODUCTION EQUIPMENT	0	0	0	0	172	.1
CONSTRUCTION	13,444	.2	8,229	.1	24,140	.3
ALL OTHER SUPPLIES AND EQUIPMENT	3,120	.1	208	*	410	*
SERVICES	10,497	.1	8,831	.1	7,556	.1

TABLE III-2. PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS OVER \$25,000
FOR THE TOP FIVE STATES IN EACH OF THE 25 MAJOR PROCUREMENT PROGRAMS: FISCAL YEAR 1989

(AMOUNTS IN THOUSANDS)

P R O C U R E M E N T P R O G R A M	V A L U E	R A N K A N D P E R C E N T O F U . S .										- P C T O F	
		1 S T	2 N D	3 R D	4 T H	5 T H	- U . S .					- U . S .	
		- S T A T E P C T -	- S T A T E P C T -	- S T A T E P C T -	- S T A T E P C T -	- S T A T E P C T -	- S T A T E P C T -	- S T A T E P C T -	- S T A T E P C T -	- S T A T E P C T -	- S T A T E P C T -	- S T A T E P C T -	- S T A T E P C T -
AIRFRAMES AND SPARES	\$ 17,986,627	MO 22.9	TEXAS 21.9	CALIF 19.4	N.Y. 8.8	CONN 5.4	78.4						
AIRCRAFT ENGINES AND SPARES	5,275,141	OHIO 34.0	CONN 25.0	FLA 11.8	MASS 9.7	IND 6.1	86.6						
OTHER AIRCRAFT EQUIPMENT	4,303,096	CALIF 17.9	CONN 13.5	N.Y. 9.3	MO 6.3	FLA 5.2	53.2						
MISSILE AND SPACE SYSTEMS	20,654,991	CALIF 34.6	MASS 14.1	COLO 9.0	ARIZ 5.7	TEXAS 5.6	69.0						
SHIPS	10,107,545	CONN 23.4	VA 14.0	N.Y. 10.1	CALIF 9.3	LA 9.2	66.0						
COMBAT VEHICLES	2,639,299	OHIO 32.8	CALIF 22.6	MICH 13.3	IND 9.1	CONN 7.4	85.2						
NON-COMBAT VEHICLES	1,297,320	OHIO 29.8	WIS 25.7	IND 16.7	MICH 4.8	MO 2.8	79.8						
WEAPONS	1,659,221	CALIF 30.9	MASS 12.7	FLA 5.7	WASH 5.1	N.M. 5.0	59.4						
AMMUNITION	3,959,459	CALIF 19.9	MINN 19.7	MO 6.3	OHIO 6.0	TENN 5.2	57.1						
ELECTRONICS AND COMMUNICATION EQUIP	19,368,511	CALIF 17.4	MASS 15.3	N.Y. 9.7	VA 6.9	FLA 6.7	56.0						
PETROLEUM	3,283,694	TEXAS 31.3	CALIF 14.1	WASH 11.0	LA 6.6	OKLA 5.4	68.4						
OTHER FUELS AND LUBRICANTS	72,944	KY 24.8	OHIO 16.2	UTAH 10.2	PA 8.8	LA 8.6	68.6						
CONTAINERS AND HANDLING EQUIPMENT	39,646	VA 81.5	CALIF 7.8	N.Y. 3.7	N.J. 2.7	OHIO 2.6	98.3						
TEXTILES, CLOTHING, AND EQUIPAGE	888,227	VA 10.7	TENN 10.2	N.C. 8.6	N.Y. 7.5	N.J. 7.3	44.3						
BUILDING SUPPLIES	90,270	MICH 27.2	VA 22.7	CALIF 13.5	ORE 5.3	PA 5.0	73.7						
SUBSISTENCE	1,275,047	CALIF 15.2	TEXAS 12.0	ILL 7.5	N.J. 6.4	N.Y. 5.3	46.4						
TRANSPORTATION EQUIPMENT	2,014	D.C. 53.8	ILL 21.0	N.Y. 14.9	TEXAS 4.7	MO 2.2	96.6						
PRODUCTION EQUIPMENT	240,386	OHIO 17.4	WIS 14.0	PA 9.2	TEXAS 8.0	N.Y. 3.7	52.3						
CONSTRUCTION EQUIPMENT	7,325,927	CALIF 16.7	TEXAS 6.8	VA 5.0	FLA 4.9	ALASKA 3.8	37.2						
	204,940	PA 55.2	VA 17.4	ILL 16.3	IOWA 7.0	ALA 6	96.5						
MEDICAL & DENTAL SUPPLIES & EQUIPMENT	412,791	N.J. 11.6	PA 10.8	N.Y. 7.0	ILL 6.7	CALIF 6.4	42.5						
PHOTOGRAPHIC SUPPLIES AND EQUIPMENT	47,797	CALIF 17.8	N.Y. 16.6	VA 11.5	MASS 10.5	ILL 7.9	64.3						
MATERIALS HANDLING EQUIPMENT	120,623	WIS 23.7	ILL 16.4	TENN 13.8	TEXAS 10.7	MICH 7.4	72.0						
ALL OTHER SUPPLIES AND EQUIPMENT	4,558,228	CALIF 13.1	VA 8.3	N.Y. 7.9	OHIO 5.8	TEXAS 5.5	40.6						
SERVICES	14,102,863	CALIF 19.3	VA 12.1	MASS 8.1	MD 5.8	FLA 4.9	50.2						

PART IV

DISTRIBUTION OF PRIME CONTRACT AWARDS OVER \$25,000 FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION

As shown in Table IV-1 (page 72), RDT&E awards totaled \$21,966 million in FY 1989, a decrease of \$243 million or 1.1 percent from the FY 1988 figure. Nevertheless, the ratio of RDT&E awards to total awards remained at 18 percent for FY 1989. Table IV-1 also shows that the distribution of RDT&E awards among the three types of contractors did not change significantly from FY 1988 to FY 1989.

Table IV-2 (page 73) shows the net value and percent distribution for both total awards and RDT&E awards, by region, and the percent distribution of RDT&E awards within each region for FY 1989. Five of the nine regions received more RDT&E awards in FY 1989 than in FY 1988. The three regions that had the largest dollar increases were the East North Central (\$857 million), the West South Central (\$371 million), and the West North Central (\$309 million). In terms of the distribution of RDT&E awards, the Pacific region showed the most significant change. In FY 1988, 37.5 percent of RDT&E awards were in this region; however, in FY 1989, this percentage decreased to 31.6 percent.

The ratio of RDT&E awards to total awards showed an increase from FY 1988 to FY 1989 (17.7 percent to 18.3 percent). Regional RDT&E awards as a percent of regional total awards did not change significantly. The six regions showing increases were the South Atlantic (3.4 percent), Middle Atlantic (.1 percent), East North Central (8.1 percent), West South Central (2.9 percent), the West North Central (2.9 percent), and the East South Central (6.2 percent).

Tables IV-3, IV-4, and IV-5 (pages 74, 77, and 80, respectively) show the net value and percent distribution of prime contract awards for RDT&E work, by region and state, according to type of contractor (educational institutions, other nonprofit institutions, and business firms), for FY 1989, 1988, and 1987, respectively. As shown in Table IV-3, the four states receiving the largest share of RDT&E awards in FY 1989 were California, Colorado, Massachusetts, and Texas.

TABLE IV - 1
DISTRIBUTION OF PRIME CONTRACT AWARDS OVER \$25,000 FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION ACCORDING TO TYPE OF CONTRACTOR:
FY 1989, 1988, AND 1987

(Amounts in Millions)

Type of Awards	FY 1989		FY 1988		FY 1987	
	Awards	% of Total RDT&E	Awards	% of Total RDT&E	Awards	% of Total RDT&E
GRAND TOTAL - Prime Contract Awards	<u>\$119,917</u>	<u>100</u>	<u>\$125,767</u>	<u>100</u>	<u>\$133,262</u>	<u>100</u>
TOTAL - RDT&E Awards	<u>21,966</u>	<u>18</u>	<u>22,209</u>	<u>18</u>	<u>21,392</u>	<u>16</u>
Educational & Nonprofit Institutions	1,074	1	1,241	1	1,475	1
Other Nonprofit Institutions	1,508	1	1,492	1	1,218	1
Business Firms	19,384	16	19,476	15	18,698	14
		88		88		87
		5		6		7
		7		7		6
		88		88		87

Note: Figures in this table may not add up due to rounding.

TABLE IV-2
NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT
AWARDS OVER \$25,000 FOR RDT&E, BY REGION: FY 1989 AND 1988

(Amounts in Millions)

REGIONS	TOTAL AWARDS		PERCENT OF TOTAL		RDT&E AWARDS		PERCENT OF TOTAL RDT&E		REGIONAL RDT&E AS PERCENT OF REGION TOTAL	
	FY 1989	FY 1988	FY 1989	FY 1988	FY 1989	FY 1988	FY 1989	FY 1988	FY 1989	FY 1988
U.S. TOTAL	\$119,917	\$125,767	100.0	100.0	\$21,966	\$22,209	100.0	100.0	18.3	17.7
Pacific	27,373	27,499	22.8	21.9	6,950	8,329	31.6	37.5	25.4	30.3
Mountain	7,835	7,479	6.5	5.9	2,901	2,822	13.2	12.7	37.0	37.7
South Atlantic	19,327	25,377	16.1	20.2	2,735	2,736	12.5	12.3	14.2	10.8
Middle Atlantic	12,774	14,374	10.7	11.4	2,317	2,464	10.5	11.1	18.1	17.1
New England	16,268	13,673	13.6	10.9	2,191	2,618	10.0	11.8	13.5	19.1
East North Central	10,428	10,260	8.7	8.2	1,780	923	8.1	4.2	17.1	9.0
West South Central	11,985	11,723	10.0	9.3	1,416	1,045	6.4	4.7	11.8	8.9
West North Central	9,848	9,530	8.2	7.6	1,064	755	4.8	3.4	10.8	7.9
East South Central	4,078	5,852	3.4	4.7	610	516	2.8	2.3	15.0	8.8

Note: Figures in this table may not add up due to rounding.

**TABLE IV -3. NET VALUE AND PERCENT DISTRIBUTION OF DOD
PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE
ACCORDING TO TYPE OF CONTRACTOR: FISCAL YEAR 1989**

REGION AND STATE	(Amounts in Thousands)							
	TYPE OF CONTRACTOR							
	TOTAL		EDUCATIONAL INSTITUTIONS		OTHER NON-PROFIT INSTITUTIONS		BUSINESS FIRMS	
	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT
U.S. TOTAL	\$21,965,521	100.0	\$1,074,155	100.0	\$1,507,814	100.0	\$19,383,552	100.0
NEW ENGLAND								
Connecticut	170,993	8	5,944	6	346	*	164,703	8
Maine	6,477	*	30	*	47	*	6,400	*
Massachusetts	1,898,761	8.6	407,330	37.9	458,087	30.4	1,033,344	5.3
New Hampshire	79,208	.4	1,725	.2	279	*	77,204	.4
Rhode Island	17,589	.1	8,120	.8	0	0	9,469	*
Vermont	18,357	.1	98	*	0	0	18,259	.1
TOTAL	2,191,385	10.0	423,247	39.4	458,759	30.4	1,309,379	6.8
MIDDLE ATLANTIC								
New Jersey	443,968	2.0	8,744	.8	506	*	434,718	2.2
New York	1,178,128	5.4	51,200	4.8	15,626	1.0	1,111,302	5.7
Pennsylvania	695,149	3.2	94,317	8.8	24,316	1.6	576,516	3.0
TOTAL	2,317,245	10.5	154,261	14.4	40,448	2.7	2,122,536	11.0
EAST NORTH CENTRAL								
Illinois	126,307	.6	22,270	2.1	63,510	4.2	40,527	.2
Indiana	86,694	.4	6,392	.6	77	*	80,225	.4
Michigan	299,243	1.4	11,769	1.1	14,331	1.0	273,143	1.4
Ohio	1,249,681	5.7	29,224	2.7	20,029	1.3	1,200,428	6.2
Wisconsin	18,555	.1	4,506	.4	0	0	14,049	.1
TOTAL	1,780,480	8.1	74,161	6.9	97,947	6.5	1,608,372	8.3

Note: An * in the percent column represents a figure of less than 0.05 percent. Percentages may not add due to rounding.

**TABLE IV -3. NET VALUE AND PERCENT DISTRIBUTION OF DOD
PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE
ACCORDING TO TYPE OF CONTRACTOR: FISCAL YEAR 1989**

(Amounts in Thousands)

REGION AND STATE	TYPE OF CONTRACTOR					
	TOTAL		EDUCATIONAL INSTITUTIONS		OTHER NON-PROFIT INSTITUTIONS	
	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT
WEST NORTH CENTRAL						
Iowa	90,534	4	1,937	2	0	0
Kansas	43,670	2	893	1	45	*
Minnesota	453,619	2.1	30,255	2.8	2,671	2
Missouri	460,851	2.1	1,775	2	228	*
Nebraska	14,953	1	953	1	0	0
North Dakota	116	*	116	*	0	0
South Dakota	59	*	0	0	0	0
TOTAL	1,063,802	4.8	35,929	3.3	2,944	2
					1,024,929	5.3
SOUTH ATLANTIC						
Delaware	9,381	*	1,671	2	0	0
District of Col	44,713	2	1,642	2	11,139	7
Florida	781,799	3.6	20,183	1.9	698	*
Georgia	91,657	4	43,443	4.0	6,296	4
Maryland	878,239	4.0	12,871	1.2	345,933	22.9
North Carolina	227,061	1.0	17,865	1.7	5,908	4
South Carolina	18,683	1	4,029	1.4	14,255	9
Virginia	652,140	3.0	10,739	1.0	72,371	4.8
West Virginia	31,610	1	721	1	0	0
TOTAL	2,735,283	12.5	113,164	10.5	456,600	30.3
					2,165,519	11.2
EAST SOUTH CENTRAL						
Alabama	468,720	2.1	11,962	1.1	3,677	2
Kentucky	3,889	*	945	1	0	0
Mississippi	3,105	*	1,372	1	96	*
Tennessee	134,384	6	2,806	3	135	*
TOTAL	610,098	2.8	17,085	1.6	3,908	3
					453,081	2.3
					2,944	*
					1,637	*
					131,443	7
					589,105	3.0

**TABLE IV-3. NET VALUE AND PERCENT DISTRIBUTION OF DOD
PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE
ACCORDING TO TYPE OF CONTRACTOR: FISCAL YEAR 1989**

REGION AND STATE	(Amounts in Thousands)									
	TYPE OF CONTRACTOR									
	TOTAL		EDUCATIONAL INSTITUTIONS		OTHER NON-PROFIT INSTITUTIONS		BUSINESS FIRMS			
	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT
WEST SOUTH CENTRAL										
Arkansas	2,168	*	383	*	0	0	1,785	*		*
Louisiana	8,974	*	1,839	2	57	*	7,078	*		*
Oklahoma	38,592	2	1,654	2	315	*	36,623	2		2
Texas	1,366,060	6.2	27,373	2.5	27,273	1.8	1,311,414	6.8		6.8
TOTAL	1,415,794	6.4	31,249	2.9	27,645	1.8	1,356,900	7.0		7.0
MOUNTAIN										
Arizona	387,878	1.8	10,275	1.0	377	*	377,226	1.9		1.9
Colorado	2,219,528	10.1	8,865	.8	1,005	.1	2,209,658	11.4		11.4
Idaho	540	*	107	*	0	0	433	*		*
Montana	426	*	164	*	0	0	262	*		*
Nevada	11,957	1	128	*	137	*	11,692	1		1
New Mexico	189,051	.9	18,929	1.8	9,430	.6	160,692	.8		.8
Utah	90,862	.4	35,929	3.3	0	0	54,933	.3		.3
Wyoming	774	*	724	1	0	0	50	*		*
TOTAL	2,901,016	13.2	75,121	7.0	10,949	.7	2,814,946	14.5		14.5
PACIFIC										
Alaska	589	*	520	*	0	0	69	*		*
California	6,098,157	27.8	127,812	11.9	397,199	26.3	5,573,146	28.8		28.8
Hawaii	16,639	.1	1,895	.2	354	*	14,390	.1		.1
Oregon	14,546	.1	6,089	.6	133	*	8,324	*		*
Washington	820,487	3.7	13,622	1.3	10,928	.7	795,937	4.1		4.1
TOTAL	6,950,418	31.6	149,938	14.0	408,614	27.1	6,391,866	33.0		33.0

**TABLE IV - 4. NET VALUE AND PERCENT DISTRIBUTION OF DOD
PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE
ACCORDING TO TYPE OF CONTRACTOR: FISCAL YEAR 1988**

REGION AND STATE	(Amounts in Thousands)									
	TOTAL					TYPE OF CONTRACTOR				
	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT	EDUCATIONAL INSTITUTIONS	OTHER NON-PROFIT INSTITUTIONS	BUSINESS FIRMS	
U.S. TOTAL	\$22,208,530	100.0	\$1,240,505	100.0	\$1,491,941	100.0	\$19,476,084			100.0
NEW ENGLAND										
Connecticut	281,172	1.3	9,443	.8	311	*	271,418			1.4
Maine	9,297	*	.089	*	493	*	8,715			*
Massachusetts	2,225,544	10.0	445,646	35.9	454,646	30.5	1,325,322			6.8
New Hampshire	46,563	.2	2,286	.2	041	*	44,236			.2
Rhode Island	37,841	.2	9,615	.8	000	*	28,226			.1
Vermont	17,514	.1	142	*	000	*	17,372			.1
TOTAL	2,617,931	11.8	467,151	37.7	455,491	30.5	1,695,289			8.7
MIDDLE ATLANTIC										
New Jersey	471,013	2.1	9,937	.8	484	*	460,592			2.4
New York	1,421,792	6.4	60,930	4.9	22,955	1.5	1,337,907			6.9
Pennsylvania	571,599	2.6	100,949	8.1	18,393	1.2	452,257			2.3
TOTAL	2,464,404	11.1	171,816	13.9	41,832	2.8	2,250,756			11.6
EAST NORTH CENTRAL										
Illinois	144,481	.7	27,778	2.2	55,084	3.7	61,619			.3
Indiana	98,566	.4	10,343	.8	19,698	1.3	68,525			.4
Michigan	123,704	.6	12,783	1.0	8,638	.6	102,283			.5
Ohio	523,170	2.4	27,209	2.2	15,564	1.0	480,397			2.5
Wisconsin	32,870	.1	7,441	.6	246	*	25,183			.1
TOTAL	922,791	4.2	85,554	6.9	99,230	6.7	738,007			3.8

Note: An * in the percent column represents a figure of less than 0.05 percent. Percentages may not add due to rounding.

**TABLE IV - 4. NET VALUE AND PERCENT DISTRIBUTION OF DOD
PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE
ACCORDING TO TYPE OF CONTRACTOR: FISCAL YEAR 1988**

REGION AND STATE	(Amounts in Thousands)							
	TYPE OF CONTRACTOR							
	TOTAL		EDUCATIONAL INSTITUTIONS		OTHER NON-PROFIT INSTITUTIONS		BUSINESS FIRMS	
	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT
WEST NORTH CENTRAL								
Iowa	125,213	6	3,175	3	000	*	122,038	6
Kansas	84,425	4	1,057	1	045	*	83,323	4
Minnesota	293,740	1.3	4,360	4	1,358	1	288,022	1.5
Missouri	246,325	1.1	1,816	1	417	*	244,092	1.3
Nebraska	5,517	*	674	1	095	*	4,748	*
North Dakota	033	*	033	*	000	*	000	*
South Dakota	000	*	000	*	000	*	000	*
TOTAL	755,253	3.4	11,115	9	1,915	1	742,223	3.8
SOUTH ATLANTIC								
Delaware	15,559	1	2,140	2	000	*	13,419	1
District of Col	71,999	3	11,793	1.0	8,156	5	52,050	3
Florida	837,594	3.8	15,006	1.2	1,933	1	820,655	4.2
Georgia	97,992	4	39,862	3.2	8,051	5	50,079	3
Maryland	825,727	3.7	108,848	8.8	276,368	18.5	440,511	2.3
North Carolina	161,380	1	13,912	1.1	6,431	4	141,037	7
South Carolina	20,909	1	3,997	3	16,191	1.1	17,721	*
Virginia	669,294	3.0	9,055	7	62,226	4.2	598,013	3.1
West Virginia	35,075	2	924	1	000	*	34,151	2
TOTAL	2,735,529	12.3	205,537	16.6	379,356	25.4	2,150,636	11.0
EAST SOUTH CENTRAL								
Alabama	384,332	1.7	10,782	9	4,831	3	368,719	1.9
Kentucky	2,456	*	1,013	1	000	*	1,443	*
Mississippi	7,032	*	1,890	2	3,899	3	1,243	*
Tennessee	121,952	5	7,149	6	128	*	114,675	6
TOTAL	515,772	2.3	20,834	1.7	8,858	6	486,080	2.5

**TABLE IV -4. NET VALUE AND PERCENT DISTRIBUTION OF DOD
PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE
ACCORDING TO TYPE OF CONTRACTOR: FISCAL YEAR 1988**

REGION AND STATE	(Amounts in Thousands)									
	TYPE OF CONTRACTOR									
	TOTAL		EDUCATIONAL INSTITUTIONS		OTHER NON-PROFIT INSTITUTIONS		BUSINESS FIRMS			
	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT
WEST SOUTH CENTRAL										
Arkansas	711	*	203	*	065	*			443	*
Louisiana	2,890	*	2,147	.2	000	*			743	*
Oklahoma	11,901	.1	2,087	.2	000	*			9,814	.1
Texas	1,029,580	4.6	42,650	3.4	24,551	1.6			962,379	4.9
TOTAL	1,045,082	4.7	47,087	3.8	24,616	1.6			973,379	5.0
MOUNTAIN										
Arizona	381,015	1.7	10,614	.9	356	*			370,045	1.9
Colorado	2,064,767	9.3	9,111	.7	085	*			2,055,571	10.6
Idaho	412	*	078	*	000	*			334	*
Montana	283	*	255	*	000	*			028	*
Nevada	8,909	*	094	*	000	*			8,815	*
New Mexico	179,336	.8	14,380	1.2	280	*			164,676	.8
Utah	186,606	.8	23,582	1.9	026	*			162,998	.8
Wyoming	1,089	*	1,014	.1	000	*			075	*
TOTAL	2,822,417	12.7	59,128	4.8	747	.1			2,762,542	14.2
PACIFIC										
Alaska	590	*	514	*	027	*			049	*
California	7,493,526	33.7	142,603	11.5	475,172	31.8			6,875,751	35.3
Hawaii	19,753	.1	2,044	.2	026	*			17,735	.1
Oregon	15,203	.1	9,568	.8	348	*			5,287	*
Washington	800,279	3.6	17,554	1.4	4,375	.3			778,350	4.0
TOTAL	8,329,351	37.5	172,283	13.9	479,896	32.2			7,677,172	39.4

**TABLE IV-5. NET VALUE AND PERCENT DISTRIBUTION OF DOD
PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE
ACCORDING TO TYPE OF CONTRACTOR: FISCAL YEAR 1987**

REGION AND STATE	(Amounts in Thousands)							
	TYPE OF CONTRACTOR							
	TOTAL		EDUCATIONAL INSTITUTIONS		OTHER NON-PROFIT INSTITUTIONS		BUSINESS FIRMS	
	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT
U. S. TOTAL	\$21,392,068	100.0	\$1,475,389	100.0	\$1,218,385	100.0	\$18,698,294	100.0
NEW ENGLAND								
Connecticut	331,953	1.6	10,739	7	258	*	320,956	1.7
Maine	3,482	*	306	*	599	*	2,577	*
Massachusetts	2,269,172	10.6	456,192	30.9	496,475	40.7	1,316,505	7.0
New Hampshire	39,824	.2	1,689	.1	150	*	37,985	.2
Rhode Island	29,720	.1	5,452	.4	000	*	24,268	.1
Vermont	13,196	.1	248	*	028	*	12,920	.1
TOTAL	2,687,347	12.6	474,626	32.2	497,510	40.8	1,715,211	9.2
MIDDLE ATLANTIC								
New Jersey	481,139	2.2	8,310	.6	520	*	472,309	2.5
New York	1,440,882	6.7	47,085	3.2	18,278	1.5	1,375,519	7.4
Pennsylvania	593,132	2.8	92,729	6.3	8,196	.7	492,207	2.6
TOTAL	2,515,153	11.8	148,124	10.0	26,994	2.2	2,340,035	12.5
EAST NORTH CENTRAL								
Illinois	160,621	.8	23,633	1.6	47,413	3.9	89,575	.5
Indiana	138,948	.6	9,998	.7	6,167	.5	122,783	.7
Michigan	88,353	.4	10,539	.7	5,732	.5	72,082	.4
Ohio	417,927	2.0	24,652	1.7	21,205	1.7	372,070	2.0
Wisconsin	7,035	*	4,416	.3	194	*	2,425	*
TOTAL	812,884	3.8	73,238	5.0	80,711	6.6	658,935	3.5

Note: An * in the percent column represents a figure of less than 0.05 percent. Percentages may not add due to rounding.

**TABLE IV - S. NET VALUE AND PERCENT DISTRIBUTION OF DOD
PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE
ACCORDING TO TYPE OF CONTRACTOR: FISCAL YEAR 1987**

REGION AND STATE	(Amounts in Thousands)							
	TYPE OF CONTRACTOR							
	TOTAL		EDUCATIONAL INSTITUTIONS		OTHER NON-PROFIT INSTITUTIONS		BUSINESS FIRMS	
	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT
WEST NORTH CENTRAL								
Iowa	155,961	7	3,431	2	151	*	152,379	8
Kansas	49,912	2	1,721	1	000	*	48,191	3
Minnesota	351,947	16	2,557	2	2,647	2	346,743	19
Missouri	361,044	17	4,970	3	050	*	356,024	19
Nebraska	15,980	1	671	*	000	*	15,309	1
North Dakota	050	*	050	*	000	*	000	*
South Dakota	044	*	044	*	000	*	000	*
TOTAL	934,938	4.4	13,444	.9	2,848	.2	918,646	4.9
SOUTH ATLANTIC								
Delaware	12,201	1	2,297	.2	000	*	9,904	1
District of Col	40,654	2	5,386	.4	14,939	1.2	20,329	1
Florida	604,931	28	14,389	1.0	2,405	2	588,137	31
Georgia	68,168	3	37,001	2.5	3,409	3	27,758	1
Maryland	964,253	45	368,157	25.0	23,542	1.9	572,554	31
North Carolina	159,881	7	12,965	.9	6,076	.5	140,840	8
South Carolina	1,464	*	1,349	.1	000	*	115	*
Virginia	858,700	40	8,549	.6	89,370	7.3	760,781	41
West Virginia	15,815	1	504	*	000	*	15,311	1
TOTAL	2,726,067	12.7	450,597	30.5	139,741	11.5	2,135,729	11.4
EAST SOUTH CENTRAL								
Alabama	366,550	17	11,193	.8	5,739	.5	349,618	19
Kentucky	2,570	*	914	.1	000	*	1,656	*
Mississippi	3,276	*	1,984	.1	045	*	1,247	*
Tennessee	117,440	5	6,691	.5	000	*	110,749	6
TOTAL	489,836	2.3	20,782	1.4	5,784	.5	463,270	2.5

**TABLE IV - 5. NET VALUE AND PERCENT DISTRIBUTION OF DOD
PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE
ACCORDING TO TYPE OF CONTRACTOR: FISCAL YEAR 1987**

REGION AND STATE	(Amounts in Thousands)									
	TYPE OF CONTRACTOR									
	TOTAL		EDUCATIONAL INSTITUTIONS		OTHER NON-PROFIT INSTITUTIONS		BUSINESS FIRMS			
	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT	\$000	PERCENT
WEST SOUTH CENTRAL										
Arkansas	2,500	*	344	*	000		2,156	*		
Louisiana	5,546	*	2,893	.2	000		2,653	*		
Oklahoma	5,889	*	1,563	.1	097		4,229	*		
Texas	1,083,794	5.1	52,820	3.6	10,964	.9	1,020,010	5.5		
TOTAL	1,097,729	5.1	57,620	3.9	11,061	.9	1,029,048	5.5		
MOUNTAIN										
Arizona	189,384	.9	9,920	.7	487		178,977	1.0		
Colorado	1,865,947	8.7	8,858	.6	135		1,856,954	9.9		
Idaho	055	*	055	*	000		000	*		
Montana	548	*	269	*	000		279	*		
Nevada	7,829	*	269	*	000		7,560	*		
New Mexico	183,483	.9	28,530	1.9	1,024	.1	153,929	.8		
Utah	147,950	.7	17,335	1.2	129		130,486	.7		
Wyoming	672	*	672	*	000		000	*		
TOTAL	2,395,868	11.2	65,908	4.5	1,775	.1	2,328,185	12.5		
PACIFIC										
Alaska	754	*	754	.1	000		000	*		
California	6,518,644	30.5	142,981	9.7	451,144	37.0	5,924,519	31.7		
Hawaii	8,694	*	1,422	.1	000		7,272	*		
Oregon	11,328	.1	7,729	.5	035		3,564	*		
Washington	1,192,826	5.6	18,164	1.2	782	.1	1,173,880	6.3		
TOTAL	7,732,246	36.1	171,050	11.6	451,961	37.1	7,109,235	38.0		